

**BID BULLETIN No 1**  
**Provision of Winter Clothing**

**RFQ R10-23**

**Question:**

- a) *“With reference to your excel sheet - please clarify: Lot 3- there are no sizes.*

*Answer: Your quotation may include clothes for babies 3-12 months old.*

- b) *“ Due to the fact that we may have international delivery- the prices should NOT Include VAT, whereas in your offer/ excel sheet there is a VAT? Why? “ as well as “We are not a German company so can we offer excluding VAT ?”*

*Answer: IOM in Germany is not exempt from paying VAT – prices should therefore be listed as Netto but also indicating the relevant VAT rate that the vendor is obliged to pay and invoice to IOM.*

- c) *“Would you like to provide more detail specification? It would be better if we had that information such as production picture, fabric variety & gram weight, size chart. It would help us to quote more accurately.”*

*Answer: Wherever possible minimum specifications have been listed – beyond this we are grateful for your proposed product solution on what will best match these minimum requirements.*

- d) *For Winter waterproof Jacket, what material and filler do you prefer?*

*Answer: Where there are no minimum specifications listed - all proposals are accepted. Please note that sample pictures and specifications, material are required for the proposed items. Further information on the proposed items will be accepted but are not mandatory.*

- e) *For Tracksuit - Top and bottom, Hooded what material do you prefer, and style (with a zipper) or not?*

*Answer: Please refer to answer d.*

- f) *please be so kind as to send us reference pictures of the required clothing as well as more technical details.*

*Answer: Please refer to answer b.*

- g) *“Where is the destination of those clothing , is it Germany”*

*Answer: As per Bidding Documents, Annex I: Schedule of requirements, the delivery address is Prof.-Dietrich-Straße 10, 67661 Kaiserslautern*

h) *"Is this bid open for all nationalities ?"*

*Answer: Yes, the tender RFQ.R10-23 is international, and vendors of all nationalities can submit their Quotations.*

i) *"Do you accept delivery by sea from India"*

*Answer: Delivery is at Kaiserslautern, Germany, and Incoterms are DAP. All modes of transport are accepted as long as shipping cost is indicated in the quotation.*

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k) *"Please advise the temperature range in the delivery location "Prof.-Dietrich-Straße 10, 67661 Kaiserslautern"."*

*Answer: Mean Daily Minimum temperatures for Months October-March in Kaiserslautern range from -2 to 6 degrees Celsius.*

l) Do we need to price all the items in the same lot?

*Answer: Yes, while you may submit quotations only for 1 Lot, all items in the lot must be included, otherwise the quotation will be considered non-compliant*

m) Can you specify the fabric to be used for gloves and tracksuits? Would it be possible to send us a picture of the isothermal fabric? Additionally, could you provide us with images of each item you require, even if it's from a local shop in Germany, to serve as a guide for us?

*Answer: Please refer to answer d.*

n) Are the quantities in the bid for each color or all colors combined?

*Answer: The quantities in the bid are the final quantities, thus NOT per colour.*

o) Can you confirm if the VAT in Germany on apparel is 19%?

*Answer: The VAT for apparel in Germany is 19%, as stated in Bidding Documents Annex 3: Financial Proposal.*

p) What is the process for calculating direct tax, indirect tax, and customs fees between Egypt and Germany?

*Answer: Please refer to your customs forwarding/customs agent for details on this question*

