

# **REQUEST FOR PROPOSAL (RFP)**

Creative multimedia content development and production for an advocacy campaign on climate change and human mobility, under the IOM-Philippines project "Climate Change Adaptation and Community Resilience in the Philippines (CARP)"

Date: 13 June 2023

RFP Reference No: RFP-CO-2023-06-001 Country: Philippines

#### **SECTION 1: LETTER OF INVITATION**

International Organization for Migration, Philippine Country Office, hereinafter referred to as IOM, hereby invites prospective proposers to submit a proposal in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference/Statement of Works

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

- Form A: Proposal Confirmation
- Form B: Checklist
- Form C: Technical Proposal Submission
- Form D: Proposer Information
- Form E: Joint Venture/Consortium/Association Information
- Form F: Eligibility and Qualification
- Form G: Format for Technical Proposal
- Form H: Format for CV of proposed key personnel
- Form I: Statement of Exclusivity and Availability
- Form J: Financial Proposal Submission
- Form K: Format for Financial Proposal

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Please acknowledge receipt of this RFP completing and returning the attached Form A: Proposal Confirmation by email to <a href="mailto:mmagtibay@iom.int">mmagtibay@iom.int</a> no later than 20/06/2023., indicating whether you intend to submit a proposal or otherwise. Should you require further clarifications, kindly communicate with the contact person/s identified in Section 3: Data Sheet as the focal point for queries on this RFP.

We look forward to receiving your proposal.

Digitally signed by SIEGMAN
Andrew John
Date: 2023.06.14

Andrew John Siegman 17:28:31 +08'00'
Sr. Resource Management Officer



# **SECTION 2: INSTRUCTIONS TO PROPOSERS**

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1.	Scope	Proposers are invited to submit a proposal for the services/works specified in Section 5: Terms of Reference/Scope of Works, in accordance with this Request for Proposal (RFP). A summary of the scope of the proposal is included in Section 3: Data Sheet.	
		Proposers shall adhere to all the requirements of this RFP, including any amendment made in writing by IOM. This RFP is conducted in accordance with Policies and Procedures of IOM.	
2.	Interpretation of the RFP	Any proposal submitted will be regarded as an offer by the proposer and does not constitute or imply the acceptance of the proposal by IOM. IOM is under no obligation to award a contract to any proposer as a result of this RFP.	
3.	Supplier Code of Conduct	All proposers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the IOM. The Code of Conduct, which includes <b>principles on labour, human rights, environment and ethical conduct</b> may be found at: <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .	
4.	Eligible proposers	Proposers shall have the legal capacity to enter into a binding contract with International Organization with Migration.	
		A proposer, and all parties constituting the proposer, may have the nationality of any country with the exception of the nationalities, if any, listed in Section 3: Data Sheet. A proposer shall be deemed to have the nationality of a country if the proposer is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.	
		All proposers found to have a conflict of interest shall be disqualified. Proposers may be considered to have a conflict of interest if they are or have been associated in the past, with a firm or any of its affiliates that have been engaged by IOM to provide consulting services for the preparation of the design, specifications, Terms of Reference, cost analysis/estimation and other documents to be used for the procurement of the services required in the present procurement process.	
		Proposers shall not be eligible to submit a proposal if at the time of proposal submission:	
		• is included in the Ineligibility List, hosted by <u>UNGM</u> , that aggregates information disclosed by Agencies, Funds or Programs of the UN System;	
		• is included in the <u>Consolidated United Nations Security Council Sanctions List</u> , including the <u>UN Security Council Resolution 1267/1989 list</u> ;	
		• is included in the <u>World Bank Corporate Procurement Listing of Non-Responsible Vendors</u> and <u>World Bank Listing of Ineligible Firms and Individuals.</u>	
		Other sanctions lists, if applicable, as per the discretion of the IOM.	
5.	Proprietary information	The RFP documents and any Terms of Reference or information issued or furnished by IOM are issued solely for the purpose of enabling a proposal to be completed and may not be used for any other purpose. The RFP documents and any additional information provided to proposers shall remain the property of IOM. All documents which may form part of the proposal will become the property of IOM, who will not be required to return them to your firm.	
6.	Publicity	During the RFP process, a proposer is not permitted to create any publicity in connection with the RFP.	



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	CITATION DOCUMENTS		
	Clarification of solicitation documents	Proposers may request clarifications on any of the RFP documents no later than the date indicated in Section 3: Data Sheet. Any request for clarification must be sent in writing in the manner indicated in Section 3: Data Sheet. Explanations or interpretations provided by personnel other than the named contact person will not be considered binding or official.	
		IOM will provide the responses to clarifications through the method specified in Section 3: Data Sheet.	
		IOM shall endeavour to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of IOM. to extend the submission date of the proposals, unless IOM deems that such an extension is justified and necessary.	
	Amendment of solicitation documents	At any time prior to the deadline for proposal submission, IOM may for any reason, such as in response to a clarification requested by a proposer, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective proposers.	
		If the amendment is substantial, IOM may extend the deadline for submission of proposals to give the proposers reasonable time to incorporate the amendment into their proposal.	
PREF	PARATION OF PROPOSALS		
9.	Cost of preparation of proposal	The proposer shall bear all costs related to the preparation and/or submission of the proposal, regardless of whether its proposal is selected or not. IOM shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.	
10.	Language	The proposal, as well as any and all related correspondence, exchanged by the proposer and IOM, shall be written in the language(s) specified in Section 3: Data Sheet.	
	Documents establishing eligibility and qualifications of the proposer	The proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided in Section 7 and providing the documents required in those forms. In order to award a contract to a proposer, its qualifications must be documented to IOM's satisfaction.	
	Technical proposal format and content	The proposer is required to submit a technical proposal using the forms provided in Section 7 and taking into consideration the requirements in the RFP.	
		The technical proposal shall not include any price or financial information. A technical proposal containing material financial information may be declared non-responsive.	
13.	Financial proposal	The financial proposal shall be prepared using the form provided in Section 7 and taking into consideration the requirements in the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.	
		Any output and activities described in the technical proposal but not priced in the financial proposal, shall be assumed to be included in the prices of other activities or items as well as in the final total price.	
		Prices and other financial information must not be disclosed in any other place except in the financial proposal.	
14.	Currencies	All prices shall be quoted in the currency or currencies indicated in Section 3: Data Sheet. Where proposals are quoted in different currencies, for the purposes of comparison of all proposals:	
		• IOM will convert the currency quoted in the proposal into the IOM preferred currency, in accordance with the IOM Operational Rate of Exchange on the date of the bid closure.	
		• In the event that IOM selects a proposal for an award that is quoted in a currency different from the preferred currency in Section 3: Data Sheet, IOM shall reserve the right to award	



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to sign the contract after 1010. Has issued all award, of		o to sign the contract after IOM. has issued an award; or



 to furnish the performance security, insurances, or other documents that IOM. may require as a condition precedent to the effectivity of the contract that may be awarded to the proposer.

# 18. Joint Venture, Consortium or Association

If the proposer is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the proposal, each such legal entity will confirm in their joint proposal that:

- they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, and this will be evidenced by a duly notarised agreement among the legal entities, which will be submitted along with the proposal; and
- if they are awarded the contract, the contract shall be entered into by and between IOM. and the designated lead entity, who will be acting for and on behalf of all the member entities comprising the joint venture.

After the deadline for submission of proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of IOM.

If a JV, Consortium or Association's proposal is the proposal selected for award, IOM. will award the contract to the joint venture, in the name of its designated lead entity. The lead entity will sign the contract for and on behalf of all other member entities.

The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Article 19 (Only one Proposal) herein in respect of submitting only one proposal.

The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the RFP, both in the proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by IOM..

A JV, Consortium or Association, in presenting its track record and experience, should clearly differentiate between:

- Those that were undertaken together by the JV, Consortium or Association; and
- Those that were undertaken by the individual entities of the JV, Consortium or Association.

Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.

JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.

# 19. Only one proposal

The proposer (including the individual members of any Joint Venture) shall submit only one proposal, either in its own name or as part of a Joint Venture.

Proposals submitted by two (2) or more proposers shall all be rejected if they are found to have any of the following:

- they have at least one controlling partner, director, or shareholder in common; or
- any one of them receive or have received any direct or indirect subsidy from the other/s; or



	they have the same legal representative for purposes of this RFP; or
	<ul> <li>they have a relationship with each other, directly or through common third parties,</li> </ul>
	that puts them in a position to have access to information about or influence the proposal of another proposer regarding this RFP process;
	<ul> <li>they are subcontractors to each other's proposal, or a subcontractor to one proposal also submits another proposal under its name as lead proposer, or some key personnel proposed to be in the team of one proposer participates in more than one proposal received for this RFP process. This condition relating to the personnel does not apply to subcontractors being included in more than one proposal.</li> </ul>
20. Alternative proposals	Unless otherwise specified in Section 3: Data Sheet, alternative proposals shall not be
	considered. If submission of alternative proposals is allowed in Section 3: Data Sheet, a proposer may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. Where the conditions for its acceptance are met, or justifications are clearly established, IOM reserves the right to award a contract based on an alternative proposal.
	If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal". If no indication is provided as to which proposal is the main proposal and which is/are the alternative proposal(s), then all proposals will be rejected.
21. Pre-proposal conference	When appropriate, a pre-proposal conference will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.
	If it is stated in Section 3: Data Sheet that the pre-proposal conference is mandatory, a Proposer which does not attend the pre-proposal conference shall become ineligible to submit a proposal under this RFP.
	If it is stated in Section 3: Data Sheet that the pre-proposal conference is not mandatory, non-attendance shall not result in disqualification of an interested proposer.
	IOM will not issue any formal answers to questions from proposers regarding the RFP or proposal process during the pre-proposal conference. All questions shall be submitted in accordance with Article 38 (Clarification of Proposals).
	The pre-proposal conference shall be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers responsibility) proposers shall not rely upon any information, statement or representation made at the pre-proposal conference unless that information, statement or representation is confirmed by IOM in writing.
	Minutes of the pre-proposal conference will be disseminated as specified in Section 3: Data Sheet. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the minutes of the proposer's conference or issued/posted as an amendment to RFP.
22. Site inspection	When appropriate, a site inspection will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.
	If it is stated in Section 3: Data Sheet that the site inspection is mandatory, a proposer who does not attend the site inspection shall become ineligible to submit a proposal under this RFP.
	If it is stated in Section 3: Data Sheet that the site inspection is not mandatory, non-attendance, shall not result in disqualification of an interested proposer.
	Proposers participating in a site inspection shall be responsible for making and obtaining any visa arrangements that may be required for the proposers to participate in a site inspection.



		UN MIGRATION		
		Prior to attending a site inspection, proposers shall execute an indemnity and a waiver releasing IOM in respect of any liability that may arise from:		
		(i) loss of or damage to any real or personal property;		
		(ii) personal injury, disease or illness to, or death of, any person;		
		(iii) financial loss or expense, arising out of the carrying out of that site inspection; and		
		(iv) transportation by IOM to the site (if provided) as a result of any accidents or malicious acts by third parties.		
		IOM will not issue any formal answers to questions from proposers regarding the RFP or solicitation process during a site inspection. All questions shall be submitted in accordance with Article 7 (Clarification of solicitation documents).		
		A site inspection will be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers Responsibility), proposers shall not rely upon any information, statement or representation made at a site inspection unless that information, statement or representation is confirmed by IOM in writing.		
23.	Errors or omissions	Proposers shall immediately notify IOM in writing of any ambiguities, errors, omissions, discrepancies, inconsistencies or other faults in any part of the RFP, with full details of those ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.		
		Proposers shall not benefit from such ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.		
24.	Proposers responsibility to inform themselves	Proposers shall be responsible for informing themselves in preparing their proposal. In this regard, proposers shall ensure that they:		
	themselves	<ul> <li>examine and fully inform themselves in relation to all aspects of the RFP, including the Contract and all other documents included or referred to in this RFP;</li> </ul>		
		review the RFP to ensure that they have a complete copy of all documents;		
		obtain and examine all other information relevant to the project and the scope of the requirements available on reasonable inquiry;		
		<ul> <li>verify all relevant representations, statements and information, including those contained or referred to in the RFP or made orally during any clarification meeting or site Inspection or any discussion with other Entity., its employees or agents;</li> </ul>		
		attend any pre-proposal conference if it is mandatory under this RFP;		
		• fully inform and satisfy themselves as to requirements of any relevant authorities and laws that apply, or may in the future apply, to the supply of the services; and		
		• form their own assessment of the nature and extent of the services required as included in Section 5: Terms of Reference and properly account for all requirements in their proposal.		
		Proposers acknowledge that IOM, its directors, employees and agents make no representations or warranties (express or implied) as to the accuracy, currency or completeness of this RFP or any other information provided to the proposers.		
25.	No material change(s) in circumstances	The proposer shall inform IOM of any change(s) of circumstances arising during the RFP process, including but not limited to:		
		<ul> <li>a change affecting any declaration, accreditation, license or approval;</li> </ul>		
		major re-organizational changes, company re-structuring, a take-over, buy-out or		



similar event(s) affecting the operation and/or financing of the proposer or its major sub-contractors; a change to any information on which IOM may rely in assessing proposals. SUBMISSION AND OPENING OF PROPOSALS 26. Instruction for proposal The proposer shall submit a complete proposal in the format and comprising the documents submission and forms in accordance with requirements in Section 3: Data Sheet. The proposal shall be delivered according to the method specified in Section 3: Data Sheet. The proposal shall be signed by the proposer or person(s) duly authorized to commit the proposer. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the proposing entity, or, if requested, a Power of Attorney, accompanying the proposal. Proposers must be aware that the mere act of submission of a proposal, in and of itself, implies that the proposer fully accepts the IOM General Conditions of Contract. 27. Deadline for proposal Complete proposals must be received by IOM in the manner, and no later than the date and submission time, specified in Section 3: Data Sheet. If any doubt exists as to the time zone in which the Proposal should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a>. It shall be the sole responsibility of the proposers to ensure that their proposal is received by the closing date and time. IOM shall accept no responsibility for proposals that arrive late due to the courier company or any technical issues and shall only recognise the actual date and time that the proposal was received by IOM. IOM may, at its discretion, extend this deadline for the submission of proposals by amending the solicitation documents in accordance with Article 8 (Amendment of solicitation documents). In this case, all rights and obligations of IOM and proposers subject to the previous deadline will thereafter be subject to the new deadline as extended. 28. Withdrawal, A proposer may withdraw, substitute or modify its proposal after it has been submitted at any substitution and time prior to the deadline for submission by sending a written notice to IOM, duly signed by modification an authorized representative and shall include a copy of the authorization (or a Power of proposals Attorney). The corresponding substitution or modification of the proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL", "SUBSTITUTION" OR "MODIFICATION". However, after the deadline for proposal submission, the proposals shall remain valid and open for acceptance by IOM for the entire proposal validity period, as may be extended. Proposals requested to be withdrawn prior to the deadline for submission of the proposals shall be made available for collection by the proposer that submitted it within 15 days of its withdrawal. Otherwise, IOM shall have the right to discard such proposal unopened without further notice to the proposer. IOM shall not be responsible to return the proposal to the proposer at IOM's cost. 29. Storage of proposals Proposals received prior to the deadline of submission and the time of opening shall be securely kept unopened until the proposal opening date stated in Section 3: Data Sheet. No responsibility shall be attached to IOM for prematurely opening an improperly addressed and/or identified proposal. 30. Proposal opening Proposals will be opened by an ad-hoc panel consisting of at least two staff members and where at least one individual is not involved in the subsequent stages of the procurement There will be separate proposal openings for technical and financial proposals. Proposers may attend the opening of the proposals if stated in Section 3: Data Sheet.



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	The proposers' names and submitted documents shall be announced and recorded on the technical proposal opening report, which will be available for viewing only to proposers who have submitted a proposal for a period of thirty days from the date of opening. Information not included in the proposal opening report will not be provided to proposers.		
	Once the technical evaluation has been completed, the financial proposals will be opened. During the financial proposal opening, the proposers' names and the prices stated in the financial proposal shall be announced and recorded on the financial proposal opening report.		
	No proposal shall be rejected during proposal opening, except for late proposals.		
31. Late proposals	Any proposal received by IOM after the deadline for submission of proposals will be destroyed unless the proposer requests that it be returned and assumes the responsibility and expenses for the re-possession of the returned proposal documents.		
	In exceptional circumstances, late proposals may be accepted if it is determined that the submission was sent in ample time prior to the proposed closing and the delay could not be reasonably foreseen by the proposer or was due to force majeure.		
EVALUATION OF PROPOSALS			
32. Confidentiality	Information relating to the examination, evaluation, and comparison of proposals, and the recommendation of contract award, shall not be disclosed to proposers or any other persons not officially concerned with such process, even after publication of the contract award.		
	Any effort by a proposer or anyone on behalf of the proposer to influence IOM in the examination, evaluation and comparison of the proposals or contract award decisions may, at IOM's decision, result in the rejection of its proposal and may subsequently be subject to the application of prevailing IOM's vendor sanctions procedures.		
33. Evaluation of proposals	IOM shall evaluate a proposal using only the methodologies and criteria defined in this RFP.  No other criteria or methodology shall be permitted.		
	IOM shall conduct the evaluation solely on the basis of the submitted technical and financial proposals.		
	Evaluation of proposals shall be undertaken in the following steps:		
	a) Preliminary examination		
	b) Evaluation of minimum eligibility and qualification (if pre-qualification is not done)		
	c) Evaluation of technical proposals		
	d) Evaluation of financial proposals.		
34. Preliminary examination	IOM shall examine the proposals to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the proposals are generally in order, among other indicators that may be used at this stage. IOM reserves the right to reject any proposal at this stage.		
35. Evaluation of eligibility and qualification	The eligibility and qualification of the proposer will be evaluated against the minimum eligibility and qualification requirements specified in Section 4: Evaluation Criteria and in Article 4 (Eligible proposers).		
36. Evaluation of technical and financial proposals	The evaluation team shall review and evaluate the technical proposals on the basis of their responsiveness to the Terms of Reference and other RFP documents, applying the evaluation criteria, sub-criteria, and point system specified in Section 4: Evaluation Criteria. A proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the minimum technical score indicated in Section 3: Data Sheet. When necessary, and if stated in the Data Sheet, IOM may invite technically responsive proposers for a presentation related to		



their technical proposals. The conditions for the presentation shall be provided in the proposal document where required.

In the second stage, only the financial proposals of those proposers who achieve the minimum technical score will be opened for evaluation.

The evaluation method that applies for this RFP shall be as indicated in Section 3: Data Sheet, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Proposers; or (b) the combined scoring method which will be based on a combination of the technical and financial score.

When the Data Sheet specifies a **combined scoring method**, the formula for the rating of the proposals will be as follows:

#### Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

#### Rating the Financial Proposal (FP):

**FP Rating** = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

#### Total Combined Score:

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 70%) + (FP Rating) x (Weight of FP, e.g., 30%)

# 37. Post-qualification

IOM reserves the right to undertake a post-qualification assessment, aimed at determining, to its satisfaction, the validity of the information provided by the proposer. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:

- a) Verification of accuracy, correctness and authenticity of information provided by the proposer;
- b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
- Inquiry and reference checking with Government entities with jurisdiction on the proposer, or with previous clients, or any other entity that may have done business with the proposer;
- Inquiry and reference checking with previous clients on the performance on ongoing or completed contracts, including physical inspections of previous works, as deemed necessary;
- e) Physical inspection of the proposer's offices, branches or other places where business transpires, with or without notice to the proposer;
- f) Other means that IOM may deem appropriate, at any stage within the selection process, prior to awarding the contract.

# 38. Clarification proposals

0.

IOM may request clarification or further information in writing from the proposers at any time during the evaluation process. The proposers' responses shall not contain any changes regarding the substance or price of the proposal, except to confirm the correction of arithmetic errors discovered by IOM in the evaluation of the proposals, in accordance with Instructions to Proposers Article 23 (Errors or omissions).



IOM may use such information in interpreting and evaluating the relevant proposal but is under no obligation to take it into account.

Any unsolicited clarification submitted by a proposer in respect to its proposal which is not a response to a request by IOM, shall not be considered during the review and evaluation of the proposals.

# 39. Responsiveness proposal

IOM's determination of a proposal's responsiveness is to be based on the contents of the proposal itself. A substantially responsive proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

- a) affects in any substantial way the scope, quality, or performance of the services specified in the contract; or
- b) limits in any substantial way, inconsistent with the solicitation documents, IOM's rights or the proposer's obligations under the contract; or
- c) if rectified would unfairly affect the competitive position of other proposers presenting substantially responsive proposals.

If a proposal is not substantially responsive, it shall be rejected by IOM. and may not subsequently be made responsive by the proposer by correction of the material deviation, reservation, or omission.

# 40. Nonconformities, reparable errors and omission

Provided that a proposal is substantially responsive, IOM may waive any non-conformities or omissions in the proposal that, in the opinion of IOM., do not constitute a material deviation. These are a matter of form and not of substance and can be corrected or waived without being prejudicial to other proposers.

Provided that a proposal is substantially responsive IOM may request the proposer to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the proposal. Failure of the proposer to comply with the request may result in the rejection of its proposal.

For financial proposals that have been opened, IOM shall check and correct arithmetical errors as follows:

- a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of IOM there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;
- b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and
- c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.

If the proposer does not accept the correction of errors, its proposal shall be rejected and its proposal security may be forfeited.

# 41. Right to accept any proposal and to reject any or all proposals

IOM reserves the right to accept or reject any proposals, and to annul the proposal process and reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected proposer or proposers or any obligation to inform the affected proposer or proposers of the grounds for IOM.'s action. IOM shall not be obliged to award the contract to the lowest-priced offer.



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AWARD OF CONTRACT	AWARD OF CONTRACT		
42. Award criteria	Prior to expiration of the proposal validity, IOM shall award the Contract to the qualified proposer based on the award criteria indicated in Section 3: Data Sheet.		
43. Right to very requirement at time award	At the time the contract is awarded, IOM reserves the right to increase or decrease the quantity of services originally specified in Section 5: Terms of Reference, provided this does not exceed the percentages specified in Section 3 Data Sheet, and without any change in the unit prices or other terms and conditions of the proposal and the solicitation document.		
44. Notification of award	Prior to the expiration of the period of proposal validity, IOM will notify the successful proposer in writing by email, fax or post, that its proposal has been accepted. Please note that the proposer, if not already registered at the appropriate level in UNGM, will be required to complete the vendor registration process on the UNGM prior to the signature and finalization of the contract.		
45. Debriefing	In the event that a proposer is unsuccessful, the proposer may request a debriefing from IOM. The purpose of the debriefing is to discuss the strengths and weaknesses of the proposer's submission, in order to assist the proposer in improving its future proposals for IOM procurement opportunities. The content of other proposals and how they compare to the proposer's submission shall not be discussed.		
46. Performance securit	The successful Proposer, if so specified in Section 3: Data Sheet shall furnish a Performance Security in the amount and form specified therein, within the specified number of days after receipt of the Contract from IOM. Banks issuing performance securities must be acceptable to the IOM comptroller, i.e. banks certified by the central bank of the country to operate as a commercial bank. IOM shall promptly discharge the proposal securities of the unsuccessful proposers pursuant to Article 17 (Proposal security).		
	Failure of the successful proposer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the proposed security. In that event IOM may award the contract to the next lowest ranked proposer.		
47. Bank guarantee advance payment	Except when the interests of IOM so require, it is IOM's standard practice not to make advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per Section 3: Data Sheet, and if specified there, the proposer shall submit a Bank Guarantee in the full amount of the advance payment. Banks issuing bank guarantees must be acceptable to the IOM comptroller, i.e., banks certified by the central bank of the country to operate as a commercial bank.		
48. Liquidated Damages	If specified in Section 3: Data Sheet, IOM shall apply Liquidated Damages for the damages and/or risks caused to IOM resulting from the Contractor's delays or breach of its obligations as per the Contract. The payment or deduction of such liquidated damages shall not relieve the Contractor from any of its other obligations or liabilities pursuant to any current contract or purchase order.		
49. Proposal protest	Any proposer that believes to have been unjustly treated in connection with this proposal process or any contract that may be awarded as a result of such proposal process may submit a complaint to <a href="mascu@iom.int">mscu@iom.int</a>		



# **SECTION 3: DATA SHEET**

The following specific data shall complement, supplement or amend the provisions in Section 2: Instructions to Proposers. In case there is a conflict, the provisions herein shall prevail over those in Section 2: Instructions to Proposers.

Ref. Article in Section 2		Specific Instructions / Requirements	
1.	Scope	The reference number of this Request for Proposal (RFP) is RFP-CO-2023-06-001.	
		The services aims to contribute public understanding of the climate crisis and awareness of climate change adaptation strategies, particularly those leveraging human mobility and provide multimedia content production services and a distribution strategy for the development and dissemination of information advocacy materials for CARP project as further described in Section 5 of this RFP.	
4.	Eligible proposers	Bidders from all countries are elegible to bid.	
7.	Clarification of	Contact details for clarification of solicitation documents:	
	solicitation documents	Focal Person: Marianne Magtibay	
	documents	Address: 28 <sup>th</sup> Floor BDO Tower Valero, 8741 Paseo De Roxas, 1226 Makati City	
		E-mail address: mmagtibay@iom.int	
		ATTENTION: PROPOSALS SHALL NOT BE SUBMITTED TO THE ABOVE ADDRESS BUT TO THE ADDRESS FOR PROPOSAL SUBMISSION AS SET OUT BELOW (see Data Sheet Article 26).	
		Deadline for submitting requests for clarifications / questions:	
		19-Jun-23. Monday, at 12:00 PM Philippine Time	
		Manner of disseminating supplemental information to the RFP and responses / clarifications to queries:	
		Direct communication to prospective proposers by email and posting on the website [enter link].	
10.	Language	All proposals, information, documents and correspondence exchanged between IOM and proposers and the proposers in relation to this solicitation process shall be in English	
	Partial proposals	Submitting proposals for parts or sub-parts of the TOR is:	
		Not allowed	
14.	Currencies	Prices shall be quoted in USD	
15.	Duties and taxes	All prices shall:	
		Be exclusive of VAT and other applicable indirect taxes.	
16.	Proposal validity period	30 days	



17.	Proposal security	Not Required
20.	Alternative proposals	Shall not be considered
21.	Pre-proposal conference	Will not be conducted
22.	Site inspection	A site inspection will not be held.
26. Instructions for proposal submission		Allowable manner of submitting proposals:  □ e-tendering □Email □ Courier / hand delivery  SUBMISSION BY EMAIL:  The Technical Proposal shall be sent in a separate email with the mandatory subject line: RFP-CO-2023-06-001 Technical Proposal  The Financial Proposal shall be sent in a separate email with the mandatory subject line: RFP-CO-2023-06-001 Financial Proposal  Distinct, separate emails for the technical and financial proposals are requested in order to be able to evaluate them separately. Non-compliance with this instruction shall result in rejection of the proposal received.
		Proposal submission address: mmagtibay@iom.int.  File Format: PDF
		<ul> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>All files must be free of viruses and not corrupted.</li> <li>Max. File Size per transmission: 10MB</li> <li>Mandatory subject of email: RFP-CO-2023-06-001 Proposal.</li> <li>If the Proposal consists of large files, it is recommended that these files be sent in separate emails prior to the submission deadline.</li> <li>Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.</li> <li>Documents which are required in original (e.g. Proposal Security) should be sent to the below address with a PDF copy submitted as part of the electronic submission: Click or tap here to enter text.</li> <li>It is recommended that the entire Proposal be consolidated into as few attachments as possible.</li> <li>The proposer should receive an email acknowledging email receipt.</li> </ul>
		SUBMISSION BY COURIER / HAND DELIVERY:



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		Proposal submission address: 28Floor BDO Tower Valero, 8741 Paseo De Roxas, Makati City	
•		The proposer shall submit the Proposal in one sealed outer envelope and two inner envelopes, as detailed below.	
		Distinct, separately sealed technical and financial proposals are requested from the proposers in order to evaluate them separately. Both distinctly sealed envelopes of technical and financial proposals shall be kept in another envelope (outer envelope), which shall be sealed as well. Non-compliance with this instruction shall result in rejection of the proposal received.	
		■ The <b>outer</b> envelope must be clearly marked with the following:	
		*CONFIDENTIAL PROPOSAL -ONLY TO BE OPENED BY AUTHORISED PERSONNEL*	
		Yuko Tomita	
		Programme Manager	
		RFP Reference: RFP-CO-2023-06-001	
		Attention: Marianne Magtibay	
		Proposers name and details: Click or tap here to enter text.	
		The inner envelopes shall be marked as follows:	
		<ul> <li>Both inner envelopes shall indicate the proposer's name and address and the RFP reference number.</li> </ul>	
		o The first inner envelope shall be marked "Technical Proposal" and shall contain one soft copy and one hard copy/ies of all the duly filled and signed Returnable Proposal Forms and other documentation EXCEPT Returnable Proposal Form J: Financial Proposal Submission and Form K: Financial Proposal and other price related documents if applicable. Where more than one hard copy of the technical proposal is requested one hard copy shall be marked "Original" and the other(s) marked "Copy". In the event of any discrepancy between the soft and/or the hard copies of the proposal, the proposal marked as "Original" shall govern.	
		The second inner envelope shall be marked "Financial Proposal" and include the duly completed and signed Returnable Proposal Form J:  Financial Proposal Submission and Form K: Financial Proposal Financial Proposal Form and any other price related documents if applicable. The financial proposal shall be prepared in one soft copy and 1 (one) hard copy/ies. Where more than one hard copy is required one shall be marked "Original" and the other(s) marked "Copy". In the event of any discrepancy between the soft and/or the hard copies of the proposal, the proposal marked as "Original" shall govern.	
27.	Deadline for proposal	Date: 20-Jun-23  Time: 11:59 PM	
	submission	Time zone: Manila time	
30.	Proposal Opening	Public proposal opening will not be held	



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36.	Evaluation of	Evaluation will be based on:
	technical and financial proposals	☐ Lowest price method (selects the lowest evaluated financial proposal of the technically responsive Proposers)
		Combined scoring method using a distribution of 70%-30%. Technical proposal - financial proposal
		☐ Other Click or tap here to enter text.
		The maximum number of technical points is detailed in Section 4: Evaluation Criteria
		To be substantially compliant, Proposers must obtain a minimum threshold of 70% of maximum points.
43.	Right to vary	The maximum percentage by which quantities may be increased is not applicable
	requirement at time of award	The maximum percentage by which quantities may be decreased is not applicable%
	Contract award to	IOM will award a contract to:
	one or more proposer	One Bidder Only
	Type of contract to	Service Agreement
	be awarded	See Section 6: for sample contract.
	Expected date for	22-Jun-23
	commencement of contract	
	Conditions of	IOM Service Agreement Term and Condition
	contract to apply	See Section 6.
47.	Performance Security	Not required
48.	Advance payment	Allowed up to a maximum of 20 % of contract value.
		If allowed, Bank Guarantee Not required
49.	Liquidated damages	Will be imposed as follows:
		Provide details below if "Will be Imposed" is selected, otherwise delete the below
		Percentage of contract price per week of delay: One (1)% up to a maximum of 10% of the Contract value, after which IOM may terminate the contract.
	Other information related to the RFP	[All other instructions and information not yet mentioned so far in this Data Sheet but are relevant to the RFP must be cited here, and any further entries that may be added below this table row]



# **SECTION 4: EVALUATION CRITERIA**

# **Preliminary Examination Criteria**

All criteria will be evaluated on a Pass/Fail basis and checked during Preliminary Examination.

Criteria	Documents to establish compliance
Completeness of the Proposal	All documents requested in Section 2: Instruction to
	Proposers have been provided and are complete.
Proposer accepts IOM General Conditions of Contract	Form C: Technical Proposal Submission
as specified in Section 6.	
Proposal Validity	Form C
Proposal Security with a compliant validity period	Form L
Click or tap here to enter text.	Click or tap here to enter text.
Click or tap here to enter text.	Click or tap here to enter text.

# **Minimum Eligibility and Qualification Criteria**

Minimum eligibility and qualification criteria will be evaluated on a Pass/Fail basis.

If the Proposal is submitted as a Joint Venture, Consortium or Association, each member should meet the minimum criteria, unless otherwise specified.

Eligibility Criteria	Documents to establish compliance
Proposer is a legally registered entity	Form D: Proposer Information
Proposer belongs to a diverse supplier group, including micro, small or medium sized enterprise, women or youth owned business or other.	Form D: Proposer Information
Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission



Qualification Criteria	Documents to establish compliance
History of non-performing contracts: Non-performance	Form F: Eligibility and Qualification
of a contract did not occur as a result of contractor	
default within the last 3 years.	
Litigation History: No consistent history of court/arbitral	Form F: Eligibility and Qualification
award decisions against the Proposer for the last 3	
years.	
Previous Experience:	
Minimum 5 years of relevant experience.	Form F: Eligibility and Qualification
Minimum 5 years contracts	Form F: Eligibility and Qualification
of similar value, nature and complexity implemented	
over the last 5 years years.	
(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	

# **Technical Evaluation Criteria**

Sumr	nary of technical proposal evaluation sections	Points obtainable
1.	Proposer's qualification, capacity and experience	300
2.	Proposed methodology, approach and implementation plan	400
3.	Management structure and key personnel	300
	Total	1000

Section	on 1. Proposer's qualification, capacity and experience	Points obtainable
1.1	Reputation of organisation and staff credibility / reliability / industry standing	50
1.2	General organisational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted.	90
1.3	Relevance of specialised knowledge and experience on similar engagements done in the region / country	70
1.4	Quality assurance procedures and risk mitigation measures	60
1.5	Organisation Commitment to Sustainability  Organisation is compliant with ISO 14001 or ISO 14064 or equivalent – 20 points  Organisation is a member of the UN Global Compact – 5 points	30



Organisation demonstrates significant commitment to sustainability through some other means (for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues) – 5 points

Total Section 1

300

Section 2. Proposed methodology approach and implementation plan		Points obtainable
2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	80
2.2	Description of the Proposer's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	100
2.3	Details on how the different service elements shall be organised, controlled and delivered	50
2.4	Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement	50
2.5	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	70
2.6	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract	50
Total	Section 2	400

Section	n 3. Management Structure and Key Personnel		Points
Section	13. Management Structure and Rey Fersonner		obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?		60
3.2	Qualifications of key personnel proposed		
3.2 a	Team Leader		120
	General experience	10	
	Specific experience relevant to the assignment	40	
	Regional / international experience	20	
	Language qualifications	10	
3.2 b	Senior Expert		80
	General experience	10	



	Specific experience relevant to the assignment	40	
	Regional / international experience	20	
	Language qualifications	10	
3.2 c	Junior Expert		40
	General experience	5	
	Specific experience relevant to the assignment	15	
	Regional / international experience	10	
	Language qualifications	10	
Total S	ection 3		300



#### **SECTION 5: TERMS OF REFERENCE**

Creative multimedia content development and production for an advocacy campaign on climate change and human mobility, under the IOM-Philippines project "Climate Change Adaptation and Community Resilience in the Philippines (CARP)"

# **Background**

Disasters, the adverse effects of climate change, and environmental degradation are increasingly driving migration and displacement in all regions of the world, particularly in countries with high vulnerability and exposure, and low adaptive capacity. Recognizing that the interactions between long-term climatic change, economic development, and the drivers of migration are varied and complex, at the 27<sup>th</sup> UN Climate Change Conference of the Parties (COP 27), the International Organization for Migration (IOM) called for increased action to implement adaptation measures and strengthen resilience, particularly at the community level. Given the clear urgency of the climate crisis, it is crucial to ensure that human mobility linked to climate risks is recognized and effectively addressed at local, national, and global levels.

The Climate Change Adaptation and Community Resilience in the Philippines (CARP) project aims to support the Philippines in adapting to adverse impacts of climate-related events through enhancing policy and community-level interventions that integrate safe, humane, and orderly migration as an adaptation strategy and resilience-building tool for at-risk communities. It is implemented by the IOM Country Office in the Philippines, with funding from the IOM Development Fund. Through a combination of awareness promotion and evidence-based policy advocacy, the project facilitates the development and adoption of effective climate change response programmes that integrate safe, humane, and orderly migration as adaptive measures (both at the local and national levels).

Since 2020, the CARP project has contributed to building a better understanding of the linkages between climate hazards and human mobility through research and capacity-building in eleven (11) climate-vulnerable areas throughout the Philippines. These include: Obando, Bulacan; the Cities of Navotas and Malabon in Metro Manila; Virac, Catanduanes; Bantayan, Cebu; Iloilo City; Pilar municipality in Siargao, Surigao del Norte; Zamboanga City; Cotabato City; South Upi, Maguindanao del Sur; and Bongao, Tawitawi. It has also mobilized key sectors, such as media and communications practitioners, to help raise awareness among the general public of the climate-migration nexus and of adaptive strategies already being practiced by at-risk communities in the country.

# Scope of work

The work contributes to Outcome 2 of the CARP project, which aims to contribute to public understanding of the climate crisis and awareness of climate change adaptation strategies, particularly those leveraging human mobility. In particular, it aims to increase access by the key stakeholders and the general public (particularly in the project's target areas) to information products which effectively advocate climate change adaptation and the migration-climate nexus.

The scope of work is to provide multimedia content production services and a distribution strategy for the development and dissemination of information advocacy materials. The service provider is required to have expert skills and extensive experience in advocacy communication and will provide expertise and technical assistance for the creation of innovative, effective and contextualized information materials to be used for the community-level awareness-raising on issues related to migration and climate change.



The duration of service is five (5) weeks. The service provider will work remotely with good communication connections to the project team. Specific guidance from the project team and technical guidance from the Communication team in the IOM Country Office should be followed. The service provider will develop a creative concept and produce all campaign content by actively engaging in the participatory process led by IOM Philippines. The service provider will be provided with relevant information collected through the project activities.

The service provider will be required to have a clear and thorough understanding of the project scope, as well as a general awareness of climate change and environmental issues in the Philippines, preferably backed up by robust experiences in working on similar projects and initiatives. While the service provider shall primarily follow guidance and directions from the IOM team in terms of content and key messaging, they are required to provide the IOM team with technical advice and recommendations in a timely and proactive manner to support the smooth, efficient and effective implementation of the project activities.

The service provider is required to be highly flexible, agile and adaptable to the needs and guidance from IOM. The output to which the service provider contributes is a part of the larger project in which different activities and outputs are interlinked and feed into each other. Due to this project nature, combined with volatile security situations and fluctuating COVID-induced mobility restrictions that affect the IOM project team and relevant stakeholders, there may be a need to make minor adjustments to contents and timelines. The service provider must be able to adapt in a timely manner within the degree mutually agreed upon through the service contract. Similarly, the service provider is required to be responsive and closely communicate with IOM throughout the contract duration.

#### Services to be provided

- 1) Develop a creative concept for the overall strategic campaign, including specific media products and a recommended distribution strategy. The concept should be appropriate for distribution among residents of the target communities (including vulnerable and marginalized sectors) as the primary audience; and for sharing with other key stakeholders (such as NGOs, the private sector, academe, youth, and media organizations) as the secondary audience.
- 2) Participate in meetings with the project team to present the creative concept and gather feedback based on IOM's engagement with various stakeholders.
- 3) Develop storyboards and scripts of video and radio content, and designs for print media and online/social media materials. These materials are expected to focus on the following themes:
  - a) Safe evacuation during natural disasters and mainstreaming protection of vulnerable sectors in environmental migration
  - **b)** Facilitating managed relocation to address climate risks: rights of affected populations in relocation situations
  - Addressing risks related to labour migration among communities affected by climate risks (prevention of trafficking in persons; accessing credible information on overseas employment; sustainable reintegration of returning overseas workers)
  - **d)** In situ adaptation: enhancing household resilience to address slow-onset climate change, including through leveraging remittances to implement household-level preparedness and adaptation strategies

The expected number of materials produced is a minimum of four (4). The formats are expected to include: (i) short video/s or animation; (ii) audio spot/s for radio broadcasting; (iii) printed matter (posters and/or flyers); and (iv) social media cards/ infographics for online posting. Primary languages to



be used are expected to include at least English and Filipino (capacity to include at least one version in a regional language would be an advantage), with the final output adaptable for translation or reversioning to adapt further to local contexts.

- 4) Share the storyboards, scripts and print designs for review by IOM, and finalize based on feedback received.
- 5) Develop and produce the materials based on the approved storyboards, scripts, and designs, including: packaging the materials in distributable file formats that can be easily shared with the target audience/stakeholders (for videos, radio spots, and social media materials); and printing of paper-based materials such as posters and/or flyers (final number of printed copies to be further agreed upon between IOM and the service provider).
- 6) Design a proposed distribution strategy for the materials developed for at least four different sectors (e.g. media, academe, private sector, NGOs and youth etc), including a simplified survey tool to measure understanding of climate change issues and awareness of migration-focused adaptation strategies among the target communities.
- 7) Submit a report summarizing the deliverables completed during the implementation period, including tracking of the reach and engagement (e.g. media pick-ups or social media shares/reposts) of materials already distributed/launched, if any.

#### **Deliverables and payment**

Payment of the service fee will be made upon accomplishing the deliverables, as follows. Each payment is subject to the submission and approval of the corresponding deliverable by IOM.

Deliverable	Target date	Payment tranche
Contract signing	22 June 2023	20%
Preparation and presentation for IOM's approval of	3 July 2023	30%
creative concept for the overall information and		
communication campaign, and draft storyboards and		
scripts for specific media products		
Development of final versions of the media content (video,	21 July 2023	40%
audio, graphic design for printed and online materials),		
distribution strategy, and survey tool		
Submission of report detailing the service provider's	28 July 2023	10%
accomplishments during the implementation period		

The IOM project team will review each deliverable to confirm that it has met the requirements and expected quality.

#### Required skills and experience

The service provider is required to have proven experience in:

- Conceptualizing information campaigns, including the design and production of media content, particularly for online, radio, television and/or print formats, in the Philippines.
- Development of storyboards, scripts, and designs for creative multimedia content in both English and Filipino. Capacity in at least one regional Philippine language would be an advantage.
- Production of media content in the social and development fields or for community-based advocacy initiatives; experience creating content related to climate change, disaster response, migration, and/or human trafficking will be considered a strong asset.



- Designing and implementing social media campaigns and strategies in the Philippines.
- Experience working with or on projects for any United Nations organizations on production of multimedia content with social, development and/or humanitarian themes would be an asset (please provide relevant sample works)



# **SECTION 6: CONDITIONS OF CONTRACT AND CONTRACT FORMS**

6.1 Contract Form with General Conditions of Contract

IOM office-specific Ref. No.	
IOM Project Code	

#### SERVICE AGREEMENT

#### between

the International Organization for Migration

and

[Name of the Service Provider]

on

[Type of Services]

This Service Agreement is entered into by the International Organization for Migration, an organization which is part of the United Nations system, Mission in [XXX], [Address of the Mission], represented by [Name, Title of Chief of Mission etc.], hereinafter referred to as "IOM," and [Name of the Service Provider], [Address], represented by [Name, Title of the representative of the Service Provider], hereinafter referred to as the "Service Provider." IOM and the Service Provider are also referred to individually as a "Party" and collectively as the "Parties."

# 1. Introduction and Integral Documents

- 1.1 The Service Provider agrees to provide IOM with [insert brief description of services] in accordance with the terms and conditions of this Agreement and its Annexes, if any.
- 1.2 The following documents form an integral part of this Agreement: [add or delete as required]
  - (a) Annex A Bid/Quotation Form
  - (b) Annex B Price Schedule
  - (c) Annex C Delivery Schedule and Terms of Reference
  - (d) Annex D Accepted Notice of Award (NOA)
  - (e) Annex E IOM Terms and Conditions for European Union Funded Service Type Agreements

#### 2. Services

2.1 The Service Provider agrees to provide to the IOM the following services (the "Services"):



[Outline services to be provided. Where relevant, include location and how frequently etc. services are to be provided. List all the deliverables and their date of submission, if applicable. Description needs to be as detailed as possible to provide for a reliable yardstick to measure compliance. It may be necessary to attach a description of the Services as an Annex.]

- 2.2 The Service Provider shall commence the provision of Services from **[date]** and fully and satisfactorily complete them by **[date]**.
- 2.3 The Service Provider agrees to provide the Services required under this Agreement in strict accordance with the specifications of this Article and any attached Annexes.

[Optional for Long-Term Agreements (please delete if not applicable)]

2.4 Nothing in this Agreement shall be interpreted as creating an exclusive relationship between the Parties. IOM does not guarantee and is not obliged to request any minimum quantity of Services during the term of this Agreement.

[Optional for Piggybacking for other UN agencies (please delete if not applicable)]

2.5 If any United Nations ("UN") entity wishes to avail of services which are of the same type as the Services through their own contracting formats, the Service Provider shall extend such services to them at prices and on terms no less favourable than those provided in this Agreement for the Services. For this purpose, IOM shall be entitled to disclose information related to this Agreement to any other UN entity.

### 3. The Service Fee

- 3.1 In full consideration for the complete performance of the Services in accordance with the terms of the Agreement, the all-inclusive total price for the Services under this Agreement shall be [currency code] [amount in numbers] ([amount in words]) (the "Service Fee").
- 3.2 The Service Provider shall invoice IOM upon completion of all the Services. The invoice shall include: [services provided, hourly rate, number of hours billed, any travel and out of pocket expenses, (add/delete as necessary)]
- 3.3 The Service Fee shall become due [insert number of days in numbers] ([write figure in words]) days after IOM's receipt and approval of the invoice. Payment shall be made in [Currency code] by [bank transfer] to the following bank account:

Bank Branch:

Bank Account Name:



Bank Account Number:

Swift Code: IBAN Number:

- 3.4 The Service Provider shall be responsible for the payment of all taxes, duties, levies and charges assessed on the Service Provider in connection with this Agreement.
- 3.5 IOM shall be entitled, without prejudice to any other rights or remedies it may have, to withhold payment of part or all of the Service Fee until the Service Provider has completed to the satisfaction of IOM the Services to which those payments relate.

#### 4. Warranties

- 4.1 The Service Provider warrants that:
  - (a) It is a company financially sound and duly licensed, with adequate human resources, equipment, competence, expertise and skills necessary to provide fully and satisfactorily, within the stipulated completion period, all the Services in accordance with this Agreement;
  - (b) It shall comply with all applicable laws, ordinances, rules and regulations when performing its obligations under this Agreement;
  - (c) In all circumstances it shall act in the best interests of IOM;
  - (d) No official of IOM or any third party has received from, will be offered by, or will receive from the Service Provider any direct or indirect benefit arising from the Agreement or award thereof;
  - (e) It has not misrepresented or concealed any material facts in the procurement of this Agreement;
  - (f) The Service Provider, its staff or shareholders have not previously been declared by IOM ineligible to be awarded agreements by IOM;
  - (g) It has or shall take out relevant insurance coverage for the period the Services are provided under this Agreement;
  - (h) The Price specified in this Agreement shall constitute the sole remuneration in connection with this Agreement. The Service Provider shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Agreement or the discharge of its obligations thereunder. The Service Provider shall ensure that any subcontractors, as well as the personnel and agents of either of them, similarly, shall not receive any such additional remuneration.
  - (i) It shall respect the legal status, privileges and immunities of IOM as an intergovernmental organization, such as inviolability of documents and archive wherever it is located, exemption from taxation, immunity from legal process or national jurisdiction. In the event that the Service Provider becomes aware of any situation where IOM's legal status, privileges or immunities are not fully respected, it shall immediately inform IOM.
  - (j) It is not included in the most recent Consolidated United Nations Security Council Sanctions List nor is it the subject of any sanctions or other temporary suspension. The Service Provider will disclose to IOM if it becomes subject to any sanction or temporary suspension during the term of this Agreement.
  - (k) It must not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the most recent Consolidated United Nations Security Council Sanctions List and all other applicable



terrorism legislation. If, during the term of this Agreement, the Service Provider determines there are credible allegations that funds transferred to it in accordance with this Agreement have been used to provide support or assistance to individuals or entities associated with terrorism, it will inform IOM immediately who in consultation with the donors as appropriate, shall determine an appropriate response. The Service Provider shall ensure that this requirement is included in all subcontracts.

- 4.2 The Service Provider warrants that it shall abide by the highest ethical standards in the performance of this Agreement, which includes not engaging in any fraudulent, corrupt, discriminatory or exploitative practice or practice inconsistent with the rights set forth in the Convention on the Rights of the Child. The Service Provider shall immediately inform IOM of any suspicion that the following practice may have occurred or exist:
  - (a) a corrupt practice, defined as the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the action of IOM in the procurement process or in contract execution;
  - (b) a fraudulent practice, defined as any act or omission, including a misrepresentation or concealment, that knowingly or recklessly misleads, or attempts to mislead, IOM in the procurement process or the execution of a contract, to obtain a financial gain or other benefit or to avoid an obligation or in such a way as to cause a detriment to IOM;
  - (c) a collusive practice, defined as an undisclosed arrangement between two or more bidders designed to artificially alter the results of the tender process to obtain a financial gain or other benefit;
  - (d) a coercive practice, defined as impairing or harming, or threatening to impair or harm, directly or indirectly, any participant in the tender process to influence improperly its activities, or affect the execution of a contract.
  - (e) an obstructive practice, defined as (i) deliberately destroying, falsifying, altering or concealing of evidence material to IOM investigations, or making false statements to IOM investigators in order to materially impede a duly authorized investigation into allegations of fraudulent, corrupt, collusive, coercive or unethical practices; and/or threatening, harassing or intimidating any party to present it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or (ii) acts intended to materially impede the exercise of IOM's contractual rights of access to information.
  - (f) any other unethical practice contrary to the principles of efficiency and economy, equal opportunity and open competition, transparency in the process and adequate documentation, highest ethical standards in all procurement activities.
- 4.3 The Service Provider further warrants that it shall:
  - (a) Take all appropriate measures to prohibit and prevent actual, attempted and threatened sexual exploitation and abuse ("SEA") by its employees or any other persons engaged and controlled by it to perform activities under this Agreement ("other personnel"). For the purpose of this Agreement, SEA shall include:
    - Exchanging any money, goods, services, preferential treatment, job opportunities
      or other advantages for sexual favours or activities, including humiliating or
      degrading treatment of a sexual nature; abusing a position of vulnerability,
      differential power or trust for sexual purposes, and physical intrusion of a sexual
      nature whether by force or under unequal or coercive conditions.
    - 2. Engaging in sexual activity with a person under the age of 18 ("child"), except if the child is legally married to the concerned employee or other personnel and <u>is over the age of majority or consent both in the child's country of citizenship and in the country of citizenship of the concerned employee or other personnel.</u>



- (b) Strongly discourage its employees or other personnel having sexual relationships with IOM beneficiaries.
- (c) Report timely to IOM any allegations or suspicions of SEA, and investigate and take appropriate corrective measures, including imposing disciplinary measures on the person who has committed SEA.
- (d) Ensure that the SEA provisions are included in all subcontracts.
- (e) Adhere to above commitments at all times.
- 4.4 The Service Provider expressly acknowledges and agrees that breach by the Service Provider, or by any of the Service Provider's employees, contractors, subcontractors or agents, of any provision contained in Articles 4.1, 4.2 or 4.3 of this Agreement constitutes a material breach of this Agreement and shall entitle IOM to terminate this Agreement immediately on written notice without liability. In the event that IOM determines, whether through an investigation or otherwise, that such a breach has occurred then, in addition to its right to terminate the Agreement, IOM shall be entitled to recover from the Service Provider all losses suffered by IOM in connection with such breach.

# 5. Assignment and Subcontracting

- 5.1 The Service Provider shall not assign or subcontract the activities under this Agreement in part or all, unless agreed upon in writing in advance by IOM. Any subcontract entered into by the Service Provider without approval in writing by IOM may be cause for termination of the Agreement.
- In certain exceptional circumstances by prior written approval of IOM, specific jobs and portions of the Services may be assigned to a subcontractor. Notwithstanding the said written approval, the Service Provider shall not be relieved of any liability or obligation under this Agreement nor shall it create any contractual relation between the subcontractor and IOM. The Service Provider shall include in an agreement with a subcontractor all provisions in this Agreement that are applicable to a subcontractor, including relevant Warranties and Special Provisions. The Service Provider remains bound and liable thereunder and it shall be directly responsible to IOM for any faulty performance under the subcontract. The subcontractor shall have no cause of action against IOM for any breach of the subcontract.

# 6. Delays, Defaults and Force Majeure

6.1 Time is of the essence in the performance of this Agreement. If the Service Provider fails to provide the Services within the times agreed to in the Agreement, IOM shall, without prejudice to other remedies under this Agreement, be entitled to deduct liquidated damages for delay. The amount of such liquidated damages shall be 0.1% of the value of the total Service Fee per day or part thereof up to a maximum of 10% of the Service Fee. IOM shall have the right to deduct such amount from the Service Provider's outstanding invoices, if any. Such liquidated damages shall only be applied when delay is caused solely by the default of the Service Provider. Acceptance of Services delivered late shall not be deemed a waiver of IOM's rights to hold the Service Provider liable for any loss and/or damage resulting therefrom, nor shall it act as a modification of the Service provider's obligation to perform further Services in accordance with the Agreement.



- 6.2 In case of failure by the Service Provider materially to perform under the terms and conditions of this Agreement, IOM may, after giving the Service Provider 30 days' written notice to perform and without prejudice to any other rights or remedies, terminate the Agreement with immediate effect without liability.
- 6.3 Neither Party will be liable for any delay in performing or failure to perform any of its obligations under this Agreement if such delay or failure is caused by force majeure, which means any unforeseeable and irresistible act of nature, any act of war (whether declared or not), invasion, revolution, insurrection, terrorism, blockade or embargo, strikes, Governmental or state restrictions, natural disaster, epidemic, public health crisis, and any other circumstances which are not caused by nor within the control of the affected Party.

As soon as possible after the occurrence of a force majeure event which impacts the ability of the affected Party to comply with its obligations under this Agreement, the affected Party will give notice and full details in writing to the other Party of the existence of the force majeure event and the likelihood of delay. On receipt of such notice, the unaffected Party shall take such action as it reasonably considers appropriate or necessary in the circumstances, including granting to the affected Party a reasonable extension of time in which to perform its obligations. During the period of force majeure, the affected Party shall take all reasonable steps to minimize damages and resume performance.

IOM shall be entitled without liability to suspend or terminate the Agreement if the Service Provider is unable to perform its obligations under the Agreement by reason of force majeure. In the event of such suspension or termination, the provisions of Article 17 (Termination) shall apply.

#### 7. Independent Contractor

The Service Provider, its employees and other personnel as well as its subcontractors and their personnel, if any, shall perform all Services under this Agreement as an independent contractor and not as an employee or agent of IOM.

#### 8. Audit

The Service Provider agrees to maintain financial records, supporting documents, statistical records and all other records relevant to the Services in accordance with generally accepted accounting principles to sufficiently substantiate all direct and indirect costs of whatever nature involving transactions related to the provision of Services under this Agreement. The Service Provider shall make all such records available to IOM or IOM's designated representative at all reasonable times until the expiration of 7 (seven) years from the date of final payment, for inspection, audit, or reproduction. On request, employees of the Service Provider shall be available for interview.

#### 9. Confidentiality

9.1 All information which comes into the Service Provider's possession or knowledge in connection with this Agreement is to be treated as strictly confidential. The Service Provider shall not communicate such information to any third party without the prior written approval of IOM. The



Service Provider shall comply with IOM Data Protection Principles in the event that it collects, receives, uses, transfers or stores any personal data in the performance of this Agreement. These obligations shall survive the expiration or termination of this Agreement.

9.2 Notwithstanding the previous paragraph, IOM may disclose information related to this Agreement, such as the name of the Service Provider and the value of the Agreement, the title of the contract/project, nature and purpose of the contract/project, name and locality/address of the Service Provider and the amount of the contract/project to the extent as required by IOM's donors or in relation to IOM's commitment to any initiative for transparency and accountability of funding received by IOM in accordance with the policies, instructions and regulations of IOM.

### 10. Intellectual Property

All intellectual property and other proprietary rights including, but not limited to, patents, copyrights, trademarks, and ownership of data resulting from the performance of the Services shall be vested in IOM, including, without any limitation, the rights to use, reproduce, adapt, publish and distribute any item or part thereof.

#### 11. Notices

Any notice given pursuant to this Agreement will be sufficiently given if it is in writing and received by the other Party at the following address:

#### **International Organization for Migration (IOM)**

Attn: [Name and title/position of IOM contact person]

[IOM's address]

Email: [IOM's email address]

### [Full name of the Service Provider]

Attn: [Name and title/position of the Service Provider's contact person]

[Service Provider's address]

Email: [Service Provider's email address]

#### 12. Dispute Resolution

- 12.1. Any dispute, controversy or claim arising out of or in relation to this Agreement, or the breach, termination or invalidity thereof, shall be settled amicably by negotiation between the Parties.
- 12.2 In the event that the dispute, controversy or claim has not been resolved by negotiation within 3 (three) months of receipt of the notice from one party of the existence of such dispute, controversy or claim, either Party may request that the dispute, controversy or claim is resolved



by conciliation by one conciliator in accordance with the UNCITRAL Conciliation Rules of 1980. Article 16 of the UNCITRAL Conciliation Rules does not apply.

- 12.3 In the event that such conciliation is unsuccessful, either Party may submit the dispute, controversy or claim to arbitration no later than 3 (three) months following the date of termination of conciliation proceedings as per Article 15 of the UNCITRAL Conciliation Rules. The arbitration will be carried out in accordance with the 2010 UNCITRAL arbitration rules as adopted in 2013. The number of arbitrators shall be one and the language of arbitral proceedings shall be English, unless otherwise agreed by the Parties in writing. The arbitral tribunal shall have no authority to award punitive damages. The arbitral award will be final and binding.
- 12.4 The present Agreement as well as the arbitration agreement above shall be governed by the terms of the present Agreement and supplemented by internationally accepted general principles of law for the issues not covered by the Agreement, to the exclusion of any single national system of law that would defer the Agreement to the laws of any given jurisdiction. Internationally accepted general principles of law shall be deemed to include the UNIDROIT Principles of International Commercial Contracts. Dispute resolution shall be pursued confidentially by both Parties. This Article survives the expiration or termination of the present Agreement.

#### 13. Use of IOM Name, Abbreviation and Emblem

The Service Provider shall not be entitled to use the name, abbreviation or emblem of IOM without IOM's prior written authorisation. The Service Provider acknowledges that use of the IOM name, abbreviation and emblem is strictly reserved for the official purposes of IOM and protected from unauthorized use by Article 6ter of the Paris Convention for the Protection of Industrial Property, revised in Stockholm in 1967 (828 UNTS 305 (1972)).

#### 14. Status of IOM

Nothing in or relating to the Agreement shall be deemed a waiver, express or implied, of any of the privileges and immunities of the International Organization for Migration as an intergovernmental organization.

#### 15. Guarantee and Indemnities

- 15.1 The Service Provider shall guarantee any work performed under this Agreement for a period of 12 (twelve) months after final payment by IOM under this Agreement.
- 15.2 The Service Provider shall at all times defend, indemnify, and hold harmless IOM, its officers, employees, and agents from and against all losses, costs, damages and expenses (including legal fees and costs), claims, suits, proceedings, demands and liabilities of any kind or nature to the extent arising out of or resulting from acts or omissions of the Service Provider or its employees, officers, agents or subcontractors, in the performance of this Agreement. IOM shall promptly notify the Service Provider of any written claim, loss, or demand for which the Service Provider is



responsible under this clause. This indemnity shall survive the expiration or termination of this Agreement.

#### 16. Waiver

Failure by either Party to insist in any one or more instances on a strict performance of any of the provisions of this A greement shall not constitute a waiver or relinquishment of the right to enforce the provisions of this Agreement in future instances, but this right shall continue and remain in full force and effect.

#### 17. Termination

- 17.1 IOM may at any time suspend or terminate this Agreement, in whole or in part, with immediate effect, by providing written notice to the Service Provider, in any case where the mandate of IOM applicable to the performance of the Agreement or the funding of IOM applicable to the Agreement is reduced or terminated. In addition, IOM may suspend or terminate the Agreement upon thirty (30) days' written notice without having to provide any justification.
- 17.2 In the event of termination of this Agreement, IOM will only pay for the Services completed in accordance with this Agreement, unless otherwise agreed in writing by the Parties. The Service Provider shall return to IOM any amounts paid in advance within 7 (seven) days from the notice of termination.
- 17.3 In the event of any termination of the Agreement, upon receipt of notice of termination, the Service Provider shall take immediate steps to bring the performance of any obligations under the Agreement to a close in a prompt and orderly manner, and in doing so, reduce expenses to a minimum, place no further subcontracts or orders for materials, services, or facilities, and terminate all subcontracts or orders to the extent they relate to the portion of the Agreement. Upon termination, the Service Provider shall waive any claims for damages including loss of anticipated profits on account thereof.
- 17.4 In the event of suspension of this Agreement, IOM will specify the scope of activities and/or deliverables that shall be suspended in writing. All other rights and obligations of this Agreement shall remain applicable during the period of suspension. IOM will notify the Service Provider in writing when the suspension is lifted and may modify the completion date. The Service Provider shall not be entitled to claim or receive any Service Fee or costs incurred during the period of suspension of this Agreement.

#### 18. Severability

If any part of this Agreement is found to be invalid or unenforceable, that part will be severed from this Agreement and the remainder of the Agreement shall remain in full force.

# 19. Entirety