



IOM International Organization for Migration
OIM Organisation Internationale pour les Migrations
OIM Organización Internacional para las Migraciones

REQUEST FOR QUOTATION (RFQ)
for the
Supply and Delivery of Armored Vehicles (AV)
to IOM Libya

BID BULLETIN
Addendum No. 1

This Addendum No. 01 is issued to modify information provided in the Request for Quotation and General Instructions to Suppliers for the Supply and Delivery of Armoured Vehicles (AV) for IOM Libya issued to the prospective Suppliers on 10 October 2017.

A. On General Instructions to Suppliers

1. Clause 10. Submission of Quotation Documents *should read as*

Quotation should be sent via email to fpu@iom.int and attachments must not exceed **2MB per email** and must be submitted on or before **24 October 2017, 2200HRS Manila Time**. Late Quotations will not be accepted.

Quotation should include below forms:

- a. Technical Proposal (Annex B)**
- b. Financial Proposal (Annex D)**

B. Inquiries from Suppliers

TECHNICAL INQUIRIES

1. Question: Could you be able to advise whether you would give any preferences to either Diesel or Petrol engine?

A: Diesel

2. Question: Regarding “*The original fuel tanks must be replaced with EXPLOSAFE type tanks (certification to be provided)*” – Explosafe itself a material to be put inside the fuel tank. This material is extremely hard to install and also takes away from the fuel tank capacity. Would you accept any other types of fuel tanks such as a self-sealing tank or alternatively as we usually recommend as a most suitable protection - ballistic steel on the sides to prevent penetration and blast steel on the bottom to protect against explosions?

A: We can accept Ballistic steel on the sides to prevent penetration and blast steel on the bottom to protect against explosions. The maximum capacity of fuel tanks is so critical for long range missions, especially in cases of emergency that require driving for long distances for evacuation purposes.

3. Question: Is below solution approach acceptable on 2nd fire extinguisher under Section Accessories, Tools and Spare Parts to be included in each vehicle:

- One hand held 1kg fire extinguisher to be securely mounted (internally) to the right rear cargo door (Pictures should be included in submission)

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The solution we propose is as follows but another secure location can be discussed.
 The base vehicle comes with a swing-up-style rear cargo door.
 We typically mount a fire extinguisher behind the rear seats in the cargo area.

A. A fire extinguisher can be placed behind the rear seats in the cargo area, so any other space can be utilized for the PPEs /run bags.

4. Question: Is our solution approach acceptable on **Back Armoured Wall**?
 Since we have a fully tested and certified VPAM BRV 2009 VR7 certificate for a TLC200 with no armoured back wall, what we offer instead is the rear lift-up style door (of the cargo area) which is fully armoured and easy to operate.

A. Rear lift style door is acceptable.

5. Question: Regarding Clutch requirement, if we are providing a base vehicle with automatic transmission, we assume that the topics listed on clutch are not relevant for us?

A. Yes.

6. Question: Is our solution approach accepted on Protected Tailpipe?
 It is not possible to completely seal the tailpipe (against any foreign object). We provide the following, tested and reliable, solution:

"A wire mesh will be installed on the tailpipe to prevent unwanted and potentially threatening items to be stuffed into it."

A. Mesh wire solution is accepted.

7. Question: Is our tested and certified solution accepted as per VPAM BRV 2009 VR7 (for the entire vehicle) and B6/B7 ruled out as insufficient?

It seems that there's some kind of a mixup in your RFQ when it comes to protection levels.

Do we need to provide an official BESCHUSSAMT (or iABG) test certificate that an entire vehicle has been tested with a destructive test (both ballistic and explosives); resulting in a VPAM BRV 2009 VR7 certificate for the model type: Toyota Land Cruiser 200

This test guideline exceeds by far the pure material test (B6 level).

Also in VPAM BRV 2009 VR7 there is no 90 degrees test angle defined anymore. This was defined in the older BRV 1999. Only 45 degrees for roof testing is allowed.

A. Please refer to Annex C - Technical Requirements related to Quality under 1.4 Schedule of Certifications for the required certification.

8. Question: Is our solution approach (fire extinguisher cartridge) accepted?
 Normally we install a fire extinguisher cartridge in the engine compartment. This is a cost-efficient, reliable and proven solution.
 A solution with an Aqueous Film Forming Foam (AFFF) is possible, too; but x-times more expensive

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then the cartridge-base solution.

A. Proposed solution of fire extinguisher cartridge is acceptable.

9. Question: Is our solution approach (manual handles) accepted on **Roof Escape Hatch** We provide a fully VPAM BRV 2009 VR7 tested and certified roof escape hatch solution – operated with manual handles instead of using mounted springs. This solution has proven to be very easy to use and reliable.

A. Proposed solution is acceptable.

10. Question: Under Item Description, the following is requested: high altitude compensator. Previously this was an added option on the base chassis; however, all current TLC200 chassis are equipped with this as a standard item. Can the customer confirm this is acceptable?

A. This is acceptable but should be clearly stated in the technical specifications form.

11. Question: Under IOM Specifications, a WARN brand winch is requested. Can the customer confirm if an equivalent TJM brand winch of the same capacity is acceptable?

A. This is acceptable. Alternative brand should be indicated in the Technical Specifications Form

12. Question: Under IOM Specifications, a Heavy Duty Jack (4,000kgs) is requested; however, under Accessories, Tools, and Spare Parts, a bottle jack and a garage jack is also requested. Can the customer confirm if it is requesting three different jacks?

A. One Heavy Duty Jack of 4 tons is mandatory. Bottle jack is mandatory. Garage jack can be included as spare but should be priced separately.

13. Question: Under IOM Specifications, an Essential Tool Kit is requested; however, under Accessories, Tools, and Spare Parts, a First Aid Kit is also requested. Can the customer confirm if it is requesting different kits?

A. The other First Aid Kit is a spare and should be priced separately.

14. Question: Under IOM Specifications, a Fire Extinguisher 2kg is requested; however, under Accessories, Tools, and Spare Parts, 2 more fire extinguishers are also requested. Can the customer confirm if it is requesting three fire extinguishers?

A. The 2kg fire extinguisher corresponds to the two (2) fire extinguishers, each 1kg.

15. Question: Under Radio Equipment, the requirement calls for the communication equipment to be installed during the armoring process. Can the customer confirm whether these items will need to be shipped separately?

A. Only pre wiring installation is required. Due to possible customs clearance issues, all telecom equipment must be shipped out separately.

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16. Question: Under Optional Accessories, there is a requirement for 4 HD Cameras. Does the customer desire a DVR system as well, so that the footage can be stored and accessed at later dates?

A. Camera requirement is no longer included in the Specifications.

17. Question: Is the RFQ limited to only the 2017 armored vehicle models?

A. Yes, the requirement is for a 2017 model, brand new. Take note of the IOM inspection requirement under Clause 16.1 of the General Instructions to Suppliers. The inspection will include Initial Inspection, thus the need for brand new 2017 models only.

18. Question: If the RFQ is limited to only 2017 models, are you willing to wait for the vehicles to be imported into Libya?

A. Yes, we are.

19. Question: Do you have a timeline for when you need the vehicles to be ready?

A. The vehicles should be ready in less than one month.

COMMERCIAL INQUIRIES

1. Question: Could you inform us when is the opening date of the offers and also when we would be informed about any decision taken from IOM?

A. The opening date is on October 25, 2017 1000H Manila time.

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