

# **REQUEST FOR PROPOSAL (RFP)**

# Establishment of Long-Term Agreements (LTAs) for Ground Transportation Services in Support of the United States Refugee Admissions Program (USRAP)

RFP Reference No: RFPUS2023-002 Country: United States Date: 23 October 2023

#### **SECTION 1: LETTER OF INVITATION**

IOM's Office in Washington DC, which provides support to the United States Refugee Admissions Program (USRAP), hereinafter referred to as IOM. hereby invites prospective proposers to submit a proposal in accordance with the General Conditions of Contract and the Terms of Reference as set out in this Request for Proposal (RFP).

To enable you to submit a proposal, please read the following attached documents carefully.

Section 1: This Letter of Invitation

Section 2: Instruction to Proposers

Section 3: Data Sheet

Section 4: Evaluation Criteria

Section 5: Terms of Reference/Statement of Works

Section 6: Conditions of Contract and Contract Forms

Section 7: Proposal Forms

- Form A: Proposal Confirmation
- Form B: Checklist
- Form C: Technical Proposal Submission
- Form D: Proposer Information
- Form E: Joint Venture/Consortium/Association Information
- Form F: Eligibility and Qualification
- Form G: Format for Technical Proposal
- Form H: Format for CV of proposed key personnel
- Form I: Statement of Exclusivity and Availability
- Form J: Financial Proposal Submission
- Form K: Format for Financial Proposal
- Form L: Proposal Security

If you are interested in submitting a proposal in response to this RFP, please prepare your proposal in accordance with the requirements and procedure as set out in this RFP and submit it by the deadline for submission of proposals set out in Section 3: Data Sheet.

Please acknowledge receipt of this RFP completing and returning the attached Form A: Proposal Confirmation by email to <a href="mailto:wasusrapprocurement@iom.int.">wasusrapprocurement@iom.int.</a>, no later than 15/11/2023, indicating whether you intend to submit a proposal or otherwise. Should you require further clarifications, kindly communicate with the contact person/s identified in Section 3: Data Sheet as the focal point for queries on this RFP.

proposal of otherwise. Should you require further clarifications, kindly communicate with the contact per
identified in Section 3: Data Sheet as the focal point for queries on this RFP.
We look forward to receiving your proposal.
Approved by:

David John

**USRAP Global Program Coordinator** 





# **SECTION 2: INSTRUCTIONS TO PROPOSERS**

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1.	Scope	Proposers are invited to submit a proposal for the services/works specified in Section 5: Terms of Reference/Scope of Works, in accordance with this Request for Proposal (RFP). A summary of the scope of the proposal is included in Section 3: Data Sheet.
		Proposers shall adhere to all the requirements of this RFP, including any amendment made in writing by IOM. This RFP is conducted in accordance with Policies and Procedures of IOM.
2.	Interpretation of the RFP	Any proposal submitted will be regarded as an offer by the proposer and does not constitute or imply the acceptance of the proposal by IOM. IOM is under no obligation to award a contract to any proposer as a result of this RFP.
3.	Supplier Code of Conduct	All proposers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the IOM. The Code of Conduct, which includes <b>principles on labour, human rights, environment and ethical conduct</b> may be found at: <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .
4.	Eligible proposers	Proposers shall have the legal capacity to enter into a binding contract with IOM.
		A proposer, and all parties constituting the proposer, may have the nationality of any country with the exception of the nationalities, if any, listed in Section 3: Data Sheet. A proposer shall be deemed to have the nationality of a country if the proposer is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.
		All proposers found to have a conflict of interest shall be disqualified. Proposers may be considered to have a conflict of interest if they are or have been associated in the past, with a firm or any of its affiliates that have been engaged by IOM. to provide consulting services for the preparation of the design, specifications, Terms of Reference, cost analysis/ estimation and other documents to be used for the procurement of the services required in the present procurement process.
		Proposers shall not be eligible to submit a proposal if at the time of proposal submission:
		• is included in the Ineligibility List, hosted by <u>UNGM</u> , that aggregates information disclosed by Agencies, Funds or Programs of the UN System;
		<ul> <li>is included in the <u>Consolidated United Nations Security Council Sanctions List</u>, including the <u>UN Security Council Resolution 1267/1989 list</u>;</li> </ul>
		• is included in the <u>World Bank Corporate Procurement Listing of Non-Responsible Vendors</u> and <u>World Bank Listing of Ineligible Firms and Individuals.</u>
		Other sanctions lists, if applicable, as per the discretion of the IOM.
5.	Proprietary information	The RFP documents and any Terms of Reference or information issued or furnished by IOM are issued solely for the purpose of enabling a proposal to be completed and may not be used for any other purpose. The RFP documents and any additional information provided to proposers shall remain the property of IOM. All documents which may form part of the proposal will become the property of IOM, who will not be required to return them to your firm.
6.	Publicity	During the RFP process, a proposer is not permitted to create any publicity in connection with the RFP.



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SOLICITA	SOLICITATION DOCUMENTS				
	rification of	Proposers may request clarifications on any of the RFP documents no later than the date			
soli	icitation documents	indicated in Section 3: Data Sheet. Any request for clarification must be sent in writing in the manner indicated in Section 3: Data Sheet. Explanations or interpretations provided by personnel other than the named contact person will not be considered binding or official.			
		IOM will provide the responses to clarifications through the method specified in Section 3: Data Sheet.			
		IOM shall endeavour to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of IOM. to extend the submission date of the proposals, unless IOM deems that such an extension is justified and necessary.			
	endment of icitation documents	At any time prior to the deadline for proposal submission, IOM may for any reason, such as in response to a clarification requested by a proposer, modify the RFP in the form of an amendment to the RFP. Amendments will be made available to all prospective proposers.			
		If the amendment is substantial, IOM may extend the deadline for submission of proposals to give the proposers reasonable time to incorporate the amendment into their proposal.			
PREPAR	ATION OF PROPOSALS				
	st of preparation of oposal	The proposer shall bear all costs related to the preparation and/or submission of the proposal, regardless of whether its proposal is selected or not. IOM shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.			
10. Lan	nguage	The proposal, as well as any and all related correspondence, exchanged by the proposer and IOM, shall be written in the language(s) specified in Section 3: Data Sheet.			
elig qua	cuments establishing gibility and alifications of the eposer	The proposer shall furnish documentary evidence of its status as an eligible and qualified vendor, using the forms provided in Section 7 and providing the documents required in those forms. In order to award a contract to a proposer, its qualifications must be documented to IOM's satisfaction.			
12. Tec	hnical proposal mat and content	The proposer is required to submit a technical proposal using the forms provided in Section 7 and taking into consideration the requirements in the RFP.			
		The technical proposal shall not include any price or financial information. A technical proposal containing material financial information may be declared non-responsive.			
13. Fina	ancial proposal	The financial proposal shall be prepared using the form provided in Section 7 and taking into consideration the requirements in the RFP. It shall list all major cost components associated with the services, and the detailed breakdown of such costs.			
		Any output and activities described in the technical proposal but not priced in the financial proposal, shall be assumed to be included in the prices of other activities or items as well as in the final total price.			
		Prices and other financial information must not be disclosed in any other place except in the financial proposal.			
14. Cur	rencies	All prices shall be quoted in the currency or currencies indicated in Section 3: Data Sheet. Where proposals are quoted in different currencies, for the purposes of comparison of all proposals:			
		IOM will convert the currency quoted in the proposal into the IOM preferred currency, in accordance with the IOM Operational Rate of Exchange on the date of the bid closure.			
		• In the event that IOM selects a proposal for an award that is quoted in a currency different from the preferred currency in Section 3: Data Sheet, IOM shall reserve the right to award			



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	the contract in the currency of IOM's preference, using the conversion method specified above.	
15. Duties and taxes	The International Organization for Migration is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties. All proposals shall be submitted net of any direct taxes and any other taxes and duties unless otherwise specified in Section 3: Data Sheet	
16. Proposal validity period	Proposals shall remain valid for the period specified in Section 3: Data Sheet, commencing on the deadline for submission of proposals. A proposal valid for a shorter period may be rejected by IOM and rendered non-responsive.	
	During the proposal validity period, the proposer shall maintain its original proposal without any change, including the availability of the key personnel, the proposed rates and the total price.	
	In exceptional circumstances, prior to the expiration of the proposal validity period, IOM may request proposers to extend the period of validity of their proposals. The request and the responses shall be made in writing and shall be considered integral to the proposal.	
	If the proposer agrees to extend the validity of its proposal, it shall be done without any change to the original proposal but will be required to extend the validity of the proposal security, if required, for the period of the extension, and in compliance with Article 17 (Proposal security) in all respects.	
	The proposer has the right to refuse to extend the validity of its proposal without forfeiting the proposal security, if required, in which case, the proposal shall not be further evaluated.	
17. Proposal security	Proposal security, if required by Section 3: Data Sheet, shall be provided in the amount and form indicated in Section 3: Data Sheet. The proposal security shall be valid for a minimum of thirty (30) days after the final date of validity of the proposal.	
	The proposal security shall be included along with the proposal. If proposal security is required by the RFP but is not found in the proposal, the offer shall be rejected.	
	If the proposal security amount, or its validity period, is found to be less than is required by IOM, IOM shall reject the proposal.	
	In the event an electronic submission is allowed in Section 3: Data Sheet, proposers shall include a copy of the proposal security in their proposal and the original of the proposal security must be sent via courier or hand delivery as per the instructions in Section 3: Data Sheet.	
	Unsuccessful proposers' proposal securities will be discharged/returned as promptly as possible but no later than thirty (30) days after the expiration of the period of proposal validity prescribed by IOM pursuant to Article 16 (Proposal Validity Period).	
	The Proposal security may be forfeited by IOM, and the proposal rejected, in the event of any, or combination, of the following conditions:	
	<ul> <li>If the proposer withdraws its offer during the period of the proposal validity specified in Section 3: Data Sheet, or;</li> </ul>	
	In the event the successful Proposer fails:	
	o to sign the contract after IOM. has issued an award; or	



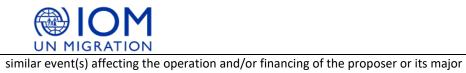
		<ul> <li>to furnish the performance security, insurances, or other documents that IOM. may require as a condition precedent to the effectivity of the contract that may be awarded to the proposer.</li> </ul>
18.	Joint Venture, Consortium or Association	If the proposer is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the proposal, each such legal entity will confirm in their joint
	Association	<ul> <li>they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, and this will be evidenced by a duly notarised agreement among the legal entities, which will be submitted along with the proposal; and</li> </ul>
		<ul> <li>if they are awarded the contract, the contract shall be entered into by and between IOM. and the designated lead entity, who will be acting for and on behalf of all the member entities comprising the joint venture.</li> </ul>
		After the deadline for submission of proposal, the lead entity identified to represent the JV, Consortium or Association shall not be altered without the prior written consent of IOM.
		If a JV, Consortium or Association's proposal is the proposal selected for award, IOM. will award the contract to the joint venture, in the name of its designated lead entity. The lead entity will sign the contract for and on behalf of all other member entities.
		The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Article 19 (Only one Proposal) herein in respect of submitting only one proposal.
		The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the RFP, both in the proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by IOM.
		A JV, Consortium or Association, in presenting its track record and experience, should clearly differentiate between:
		Those that were undertaken together by the JV, Consortium or Association; and
		<ul> <li>Those that were undertaken by the individual entities of the JV, Consortium or Association.</li> </ul>
		Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.
		JV, Consortium or Associations are encouraged for high value, multi-sectoral requirements when the spectrum of expertise and resources required may not be available within one firm.
19.	Only one proposal	The proposer (including the individual members of any Joint Venture) shall submit only one proposal, either in its own name or as part of a Joint Venture.
		Proposals submitted by two (2) or more proposers shall all be rejected if they are found to have any of the following:
		they have at least one controlling partner, director, or shareholder in common; or
		<ul> <li>any one of them receive or have received any direct or indirect subsidy from the other/s; or</li> </ul>



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	they have the same legal representative for purposes of this RFP; or	
	<ul> <li>they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence the proposal of another proposer regarding this RFP process;</li> </ul>	
	<ul> <li>they are subcontractors to each other's proposal, or a subcontractor to one proposal also submits another proposal under its name as lead proposer, or some key personnel proposed to be in the team of one proposer participates in more than one proposal received for this RFP process. This condition relating to the personnel does not apply to subcontractors being included in more than one proposal.</li> </ul>	
20. Alternative proposals	Unless otherwise specified in Section 3: Data Sheet, alternative proposals shall not be considered. If submission of alternative proposals is allowed in Section 3: Data Sheet, a proposer may submit an alternative proposal, but only if it also submits a proposal conforming to the RFP requirements. Where the conditions for its acceptance are met, or justifications are clearly established, IOM reserves the right to award a contract based on an alternative proposal.	
	If multiple/alternative proposals are being submitted, they must be clearly marked as "Main Proposal" and "Alternative Proposal". If no indication is provided as to which proposal is the main proposal and which is/are the alternative proposal(s), then all proposals will be rejected.	
21. Pre-proposal conference	When appropriate, a pre-proposal conference will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.	
	If it is stated in Section 3: Data Sheet that the pre-proposal conference is mandatory, a Proposer which does not attend the pre-proposal conference shall become ineligible to submit a proposal under this RFP.	
	If it is stated in Section 3: Data Sheet that the pre-proposal conference is not mandatory, non-attendance shall not result in disqualification of an interested proposer.	
	IOM will not issue any formal answers to questions from proposers regarding the RFP or proposal process during the pre-proposal conference. All questions shall be submitted in accordance with Article 38 (Clarification of Proposals).	
	The pre-proposal conference shall be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers responsibility) proposers shall not rely upon any information, statement or representation made at the pre-proposal conference unless that information, statement or representation is confirmed by IOM in writing.	
	Minutes of the pre-proposal conference will be disseminated as specified in Section 3: Data Sheet. No verbal statement made during the conference shall modify the terms and conditions of the RFP, unless specifically incorporated in the minutes of the proposer's conference or issued/posted as an amendment to RFP.	
22. Site inspection	When appropriate, a site inspection will be conducted at the date, time and location and according to any instructions specified in Section 3: Data Sheet.	
	If it is stated in Section 3: Data Sheet that the site inspection is mandatory, a proposer who does not attend the site inspection shall become ineligible to submit a proposal under this RFP.	
	If it is stated in Section 3: Data Sheet that the site inspection is not mandatory, non-attendance, shall not result in disqualification of an interested proposer.	
	Proposers participating in a site inspection shall be responsible for making and obtaining any visa arrangements that may be required for the proposers to participate in a site inspection.	



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		Prior to attending a site inspection, proposers shall execute an indemnity and a waiver releasing IOM in respect of any liability that may arise from:
		(i) loss of or damage to any real or personal property;
		(ii) personal injury, disease or illness to, or death of, any person;
		(iii) financial loss or expense, arising out of the carrying out of that site inspection; and
		(iv) transportation by IOM to the site (if provided) as a result of any accidents or malicious acts by third parties.
		IOM will not issue any formal answers to questions from proposers regarding the RFP or solicitation process during a site inspection. All questions shall be submitted in accordance with Article 7 (Clarification of solicitation documents).
		A site inspection will be conducted for the purpose of providing background information only. Without limiting Article 24 (Proposers Responsibility), proposers shall not rely upon any information, statement or representation made at a site inspection unless that information, statement or representation is confirmed by IOM in writing.
23.	Errors or omissions	Proposers shall immediately notify IOM in writing of any ambiguities, errors, omissions, discrepancies, inconsistencies or other faults in any part of the RFP, with full details of those ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.
		Proposers shall not benefit from such ambiguities, errors, omissions, discrepancies, inconsistencies or other faults.
24.	Proposers responsibility to inform themselves	Proposers shall be responsible for informing themselves in preparing their proposal. In this regard, proposers shall ensure that they:
	tnemserves	<ul> <li>examine and fully inform themselves in relation to all aspects of the RFP, including the Contract and all other documents included or referred to in this RFP;</li> </ul>
		review the RFP to ensure that they have a complete copy of all documents;
		obtain and examine all other information relevant to the project and the scope of the requirements available on reasonable inquiry;
		<ul> <li>verify all relevant representations, statements and information, including those contained or referred to in the RFP or made orally during any clarification meeting or site Inspection or any discussion with IOM, its employees or agents;</li> </ul>
		attend any pre-proposal conference if it is mandatory under this RFP;
		fully inform and satisfy themselves as to requirements of any relevant authorities and laws that apply, or may in the future apply, to the supply of the services; and
		<ul> <li>form their own assessment of the nature and extent of the services required as included in Section 5: Terms of Reference and properly account for all requirements in their proposal.</li> </ul>
		Proposers acknowledge that IOM, its directors, employees and agents make no representations or warranties (express or implied) as to the accuracy, currency or completeness of this RFP or any other information provided to the proposers.
25.	No material change(s)	The proposer shall inform IOM of any change(s) of circumstances arising during the RFP
	in circumstances	process, including but not limited to:
1		<ul> <li>a change affecting any declaration, accreditation, license or approval;</li> </ul>



		similar event(s) affecting the operation and/or financing of the proposer or its major sub-contractors;
		a change to any information on which IOM may rely in assessing proposals.
SUE	BMISSION AND OPENING O	F PROPOSALS
26.	Instruction for proposal submission	The proposer shall submit a complete proposal in the format and comprising the documents and forms in accordance with requirements in Section 3: Data Sheet. The proposal shall be delivered according to the method specified in Section 3: Data Sheet.
		The proposal shall be signed by the proposer or person(s) duly authorized to commit the proposer. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the proposing entity, or, if requested, a Power of Attorney, accompanying the proposal.
		Proposers must be aware that the mere act of submission of a proposal, in and of itself, implies that the proposer fully accepts the IOM General Conditions of Contract.
27.	Deadline for proposal submission	Complete proposals must be received by IOM in the manner, and no later than the date and time, specified in Section 3: Data Sheet. If any doubt exists as to the time zone in which the Proposal should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a> . It shall be the sole responsibility of the proposers to ensure that their proposal is received by the closing date and time. IOM shall accept no responsibility for proposals that arrive late due to the courier company or any technical issues and shall only recognise the actual date and time that the proposal was received by IOM.
		IOM may, at its discretion, extend this deadline for the submission of proposals by amending the solicitation documents in accordance with Article 8 (Amendment of solicitation documents). In this case, all rights and obligations of IOM and proposers subject to the previous deadline will thereafter be subject to the new deadline as extended.
28.	Withdrawal, substitution and modification of proposals	A proposer may withdraw, substitute or modify its proposal after it has been submitted at any time prior to the deadline for submission by sending a written notice to IOM, duly signed by an authorized representative and shall include a copy of the authorization (or a Power of Attorney). The corresponding substitution or modification of the proposal, if any, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of proposals, by clearly marking them as "WITHDRAWAL", "SUBSTITUTION" OR "MODIFICATION".
		However, after the deadline for proposal submission, the proposals shall remain valid and open for acceptance by IOM for the entire proposal validity period, as may be extended.
		Proposals requested to be withdrawn prior to the deadline for submission of the proposals shall be made available for collection by the proposer that submitted it within 15 days of its withdrawal. Otherwise, IOM shall have the right to discard such proposal unopened without further notice to the proposer. IOM shall not be responsible to return the proposal to the proposer at IOM's cost.
29.	Storage of proposals	Proposals received prior to the deadline of submission and the time of opening shall be securely kept unopened until the proposal opening date stated in Section 3: Data Sheet. No responsibility shall be attached to IOM for prematurely opening an improperly addressed and/or identified proposal.
30.	Proposal opening	Proposals will be opened by an ad-hoc panel consisting of at least two staff members and where at least one individual is not involved in the subsequent stages of the procurement process.
		There will be separate proposal openings for technical and financial proposals. Proposers may attend the opening of the proposals if stated in Section 3: Data Sheet.



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	The proposers' names and submitted documents shall be announced and recorded on the technical proposal opening report, which will be available for viewing only to proposers who have submitted a proposal for a period of thirty days from the date of opening. Information not included in the proposal opening report will not be provided to proposers.
	Once the technical evaluation has been completed, the financial proposals will be opened. During the financial proposal opening, the proposers' names and the prices stated in the financial proposal shall be announced and recorded on the financial proposal opening report.
	No proposal shall be rejected during proposal opening, except for late proposals.
31. Late proposals	Any proposal received by IOM after the deadline for submission of proposals will be destroyed unless the proposer requests that it be returned and assumes the responsibility and expenses for the re-possession of the returned proposal documents.
	In exceptional circumstances, late proposals may be accepted if it is determined that the submission was sent in ample time prior to the proposed closing and the delay could not be reasonably foreseen by the proposer or was due to force majeure.
EVALUATION OF PROPOSALS	
32. Confidentiality	Information relating to the examination, evaluation, and comparison of proposals, and the recommendation of contract award, shall not be disclosed to proposers or any other persons not officially concerned with such process, even after publication of the contract award.
	Any effort by a proposer or anyone on behalf of the proposer to influence IOM in the examination, evaluation and comparison of the proposals or contract award decisions may, at IOM's decision, result in the rejection of its proposal and may subsequently be subject to the application of prevailing IOM's vendor sanctions procedures.
33. Evaluation of proposals	IOM shall evaluate a proposal using only the methodologies and criteria defined in this RFP. No other criteria or methodology shall be permitted.
	IOM shall conduct the evaluation solely on the basis of the submitted technical and financial proposals.
	Evaluation of proposals shall be undertaken in the following steps:
	a) Preliminary examination
	b) Evaluation of minimum eligibility and qualification (if pre-qualification is not done)
	c) Evaluation of technical proposals
	d) Evaluation of financial proposals.
34. Preliminary	IOM shall examine the proposals to determine whether they are complete with respect to
examination	minimum documentary requirements, whether the documents have been properly signed,
	and whether the proposals are generally in order, among other indicators that may be used at this stage. IOM reserves the right to reject any proposal at this stage.
35. Evaluation of eligibility	The eligibility and qualification of the proposer will be evaluated against the minimum
and qualification	eligibility and qualification requirements specified in Section 4: Evaluation Criteria and in Article 4 (Eligible proposers).
36. Evaluation of technical	The evaluation team shall review and evaluate the technical proposals on the basis of their
and financial proposals	responsiveness to the Terms of Reference and other RFP documents, applying the evaluation
	criteria, sub-criteria, and point system specified in Section 4: Evaluation Criteria. A proposal shall be rendered non-responsive at the technical evaluation stage if it fails to achieve the
	minimum technical score indicated in Section 3: Data Sheet. When necessary, and if stated in
	the Data Sheet, IOM may invite technically responsive proposers for a presentation related to



their technical proposals. The conditions for the presentation shall be provided in the proposal document where required.

In the second stage, only the financial proposals of those proposers who achieve the minimum technical score will be opened for evaluation.

The evaluation method that applies for this RFP shall be as indicated in Section 3: Data Sheet, which may be either of two (2) possible methods, as follows: (a) the lowest priced method which selects the lowest evaluated financial proposal of the technically responsive Proposers; or (b) the combined scoring method which will be based on a combination of the technical and financial score.

When the Data Sheet specifies a **combined scoring method**, the formula for the rating of the proposals will be as follows:

# Rating the Technical Proposal (TP):

TP Rating = (Total Score Obtained by the Offer / Max. Obtainable Score for TP) x 100

### Rating the Financial Proposal (FP):

FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100

### **Total Combined Score:**

**Combined Score** = (TP Rating) x (Weight of TP, e.g. 60%) + (FP Rating) x (Weight of FP, e.g., 40%)

# 37. Post-qualification

IOM reserves the right to undertake a post-qualification assessment, aimed at determining, to its satisfaction, the validity of the information provided by the proposer. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:

- Verification of accuracy, correctness and authenticity of information provided by the proposer;
- b) Validation of extent of compliance to the RFP requirements and evaluation criteria based on what has so far been found by the evaluation team;
- Inquiry and reference checking with Government entities with jurisdiction on the proposer, or with previous clients, or any other entity that may have done business with the proposer;
- d) Inquiry and reference checking with previous clients on the performance on ongoing or completed contracts, including physical inspections of previous works, as deemed necessary;
- e) Physical inspection of the proposer's offices, branches or other places where business transpires, with or without notice to the proposer;
- f) Other means that IOM may deem appropriate, at any stage within the selection process, prior to awarding the contract.

# 38. Clarification proposals

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IOM may request clarification or further information in writing from the proposers at any time during the evaluation process. The proposers' responses shall not contain any changes regarding the substance or price of the proposal, except to confirm the correction of arithmetic errors discovered by IOM in the evaluation of the proposals, in accordance with Instructions to Proposers Article 23 (Errors or omissions).



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		IOM may use such information in interpreting and evaluating the relevant proposal but is under no obligation to take it into account.	
		Any unsolicited clarification submitted by a proposer in respect to its proposal which is not a response to a request by IOM, shall not be considered during the review and evaluation of the proposals.	
39.	Responsiveness of proposal	IOM's determination of a proposal's responsiveness is to be based on the contents of the proposal itself. A substantially responsive proposal is one that conforms to all the terms, conditions, TOR and other requirements of the RFP without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:	
		a) affects in any substantial way the scope, quality, or performance of the services specified in the contract; or	
		b) limits in any substantial way, inconsistent with the solicitation documents, IOM's rights or the proposer's obligations under the contract; or	
		c) if rectified would unfairly affect the competitive position of other proposers presenting substantially responsive proposals.	
		If a proposal is not substantially responsive, it shall be rejected by IOM. and may not subsequently be made responsive by the proposer by correction of the material deviation, reservation, or omission.	
40.	Nonconformities, reparable errors and omission	Provided that a proposal is substantially responsive, IOM may waive any non-conformities or omissions in the proposal that, in the opinion of IOM., do not constitute a material deviation. These are a matter of form and not of substance and can be corrected or waived without being prejudicial to other proposers.	
		Provided that a proposal is substantially responsive IOM may request the proposer to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the proposal related to documentation requirements. Such omission shall not be related to any aspect of the price of the proposal. Failure of the proposer to comply with the request may result in the rejection of its proposal.	
		For financial proposals that have been opened, IOM shall check and correct arithmetical errors as follows:	
		a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of IOM there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;	
		b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and	
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.	
		If the proposer does not accept the correction of errors, its proposal shall be rejected and its proposal security may be forfeited.	
41.	Right to accept any proposal and to reject any or all proposals	IOM reserves the right to accept or reject any proposals, and to annul the proposal process and reject all proposals at any time prior to contract award, without thereby incurring any liability to the affected proposer or proposers or any obligation to inform the affected proposer or proposers of the grounds for IOM.'s action. IOM shall not be obliged to award the contract to the lowest-priced offer.	
		<u> </u>	



	ON PHIGRATION	
AWARD OF CONTRACT		
42. Award criteria	Prior to expiration of the proposal validity, IOM shall award the Contract to the qualified proposer based on the award criteria indicated in Section 3: Data Sheet.	
43. Right to vary requirement at time of award	At the time the contract is awarded, IOM reserves the right to increase or decrease the quantity of services originally specified in Section 5: Terms of Reference, provided this does not exceed the percentages specified in Section 3 Data Sheet, and without any change in the unit prices or other terms and conditions of the proposal and the solicitation document.	
44. Notification of award	Prior to the expiration of the period of proposal validity, IOM will notify the successful proposer in writing by email, fax or post, that its proposal has been accepted. Please note that the proposer, if not already registered at the appropriate level in UNGM, will be required to complete the vendor registration process on the UNGM prior to the signature and finalization of the contract.	
45. Debriefing	In the event that a proposer is unsuccessful, the proposer may request a debriefing from IOM. The purpose of the debriefing is to discuss the strengths and weaknesses of the proposer's submission, in order to assist the proposer in improving its future proposals for IOM procurement opportunities. The content of other proposals and how they compare to the proposer's submission shall not be discussed.	
46. Performance security	The successful Proposer, if so specified in Section 3: Data Sheet shall furnish a Performance Security in the amount and form specified therein, within the specified number of days after receipt of the Contract from IOM. Banks issuing performance securities must be acceptable to the IOM comptroller, i.e. banks certified by the central bank of the country to operate as a commercial bank. IOM shall promptly discharge the proposal securities of the unsuccessful proposers pursuant to Article 17 (Proposal security).	
	Failure of the successful proposer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the proposed security. In that event IOM may award the contract to the next lowest ranked proposer.	
47. Bank guarantee for advance payment	Except when the interests of IOM so require, it is IOM's standard practice not to make advance payment(s) (i.e., payments without having received any outputs). If an advance payment is allowed as per Section 3: Data Sheet, and if specified there, the proposer shall submit a Bank Guarantee in the full amount of the advance payment. Banks issuing bank guarantees must be acceptable to the IOM comptroller, i.e., banks certified by the central bank of the country to operate as a commercial bank.	
48. Liquidated Damages	If specified in Section 3: Data Sheet, IOM. shall apply Liquidated Damages for the damages and/or risks caused to IOM. resulting from the Contractor's delays or breach of its obligations as per the Contract. The payment or deduction of such liquidated damages shall not relieve the Contractor from any of its other obligations or liabilities pursuant to any current contract or purchase order.	
49. Proposal protest	Any proposer that believes to have been unjustly treated in connection with this proposal process or any contract that may be awarded as a result of such proposal process may submit a complaint to <a href="mass-uc@iom.int">mscu@iom.int</a>	



# **SECTION 3: DATA SHEET**

The following specific data shall complement, supplement or amend the provisions in Section 2: Instructions to Proposers. In case there is a conflict, the provisions herein shall prevail over those in Section 2: Instructions to Proposers.

Ref. Article in Section 2		Specific Instructions / Requirements
1.	Scope	The reference number of this Request for Proposal (RFP) is RFPUS2023-002
		The services include the supply of Ground Transportation Services in the Terms of Reference as further described in Section 5 of this RFP.
		Based on the results of this competitive solicitation exercise, IOM intends to enter into non-exclusive Long Term Agreement(s) (LTAs) with the successful proposer(s) for the provision of an indefinite quantity of the specified services in support of IOM Washington USRAP's operations. In the event of IOM signing Long Term Agreement(s), the following shall apply:
		The successful proposer shall accord the same terms and conditions to any other organization within the United Nations System that wishes to avail of such terms, after written consent from IOM.
		The expected duration of the LTA is: initially 1 year with the possibility of extension for up to additional 2 years subject to the Supplier's satisfactory performance and competitiveness of prices.
		The estimated volume to be purchased is USD 3,300,000. LTAs are considered non-exclusive, and the estimated volume is based on a forecast of needs and does not constitute a commitment to place orders up to the volume.
		IOM reserves the right to enter into LTAs with more than one supplier and the right to split the award of contracts among the LTA holders if it is in the best interests of IOM.
		The award of a contract under the LTA will not be subject to secondary competition among the LTA holders.
4.	Eligible proposers	Open to all local and international bidders with valid business (DOT) registration in the United States are eligible to participate in this bidding process.
7.	Clarification of solicitation documents	Contact details for clarification of solicitation documents:
		Focal Person: Thomas Truong
		Address: 1625 Massachusetts Avenue NW, Suite 500, Washington, DC 20036
		E-mail address: ttruong@iom.int
		<u>ATTENTION</u> : PROPOSALS SHALL NOT BE SUBMITTED TO THE ABOVE ADDRESS BUT TO THE ADDRESS FOR PROPOSAL SUBMISSION AS SET OUT BELOW (see Data Sheet Article 26).
		Deadline for submitting requests for clarifications / questions:
		Date: 31-Oct-23
		Time: 05:00 pm
		Time zone: Eastern Time (EST)



	1	UN MIGRATION
		Manner of disseminating supplemental information to the RFP and responses /
		clarifications to queries:
		Direct communication to prospective proposers by posting on the IOM, UNGM websites
10.	Language	All proposals, information, documents and correspondence exchanged between IOM
		and the proposers in relation to this solicitation process shall be in English
	Partial proposals	Submitting proposals for parts or sub-parts of the TOR is:
		Allowed as one or more POE locations
14.	Currencies	Prices shall be quoted in USD.
15.	Duties and taxes	All prices shall:
		Be exclusive of VAT and other applicable indirect taxes.
16.	Proposal validity period	120 Days
17.	Proposal security	2% of the submitted bid value
		The proposal security will be in the same currency as stipulated in Article 14:(Currencies).
		Acceptable forms of proposal security
		Proposal security form template set out in Section 7
		Any bank-issued cheque / cashier's cheque / certified cheque
20.	Alternative proposals	Shall not be considered
21.	Pre-proposal	
	conference	"Will be conducted"
		Time and time zone: 10:30AM HRS, CET
		Date : 31-Oct-23
		Venue : ONLINE
		https://teams.microsoft.com/registration/LSalFfsjtEO9brzknl5hhg,5mG4gqbv0EOpF MM5IVFeZQ,H27l3DR9FUC2WzAtYg6G7g,UFMWbOJMxkiQsm9fhHDJXw,I_5ftbVcFk 255acWmbUrTw,N42HDIGZR0CQ2ZnL2p5 Vw?mode=read&tenantId=1588262d- 23fb-43b4-bd6e-bce49c8e6186
		The pre-proposal conference is:
		□ mandatory
		not mandatory



26.	Instructions for	Allowable manner of submitting proposals:
	proposal submission	□ e-tendering
		<b>■</b> Email
		☐ Courier / hand delivery
		SUBMISSION BY E-TENDERING
		C Bid submission address: <a href="mailto:wasusrapprocurement@iom.int">wasusrapprocurement@iom.int</a> PLEASE DO NOT SEND THE EMAILS WITH YOUR BID TO ANY OTHER EMAIL ADDRESS (NOT EVEN AS CC. or BCC).
		SUBMISSION BY EMAIL:
		The Technical Proposal shall be sent in a separate email with the mandatory subject line: RFP US2023-002_Vendor Name_Technical proposal
		The Financial Proposal shall be sent in a separate email with the mandatory subject line: RFP US2023-002_Vendor Name_Financial proposal.
		Distinct, separate emails for the technical and financial proposals are requested in order to be able to evaluate them separately. Non-compliance with this instruction shall result in rejection of the proposal received.
		Proposal submission address: <a href="mailto:wasusrapprocurement@iom.int">wasusrapprocurement@iom.int</a> PLEASE DO NOT SEND THE EMAILS WITH YOUR PROPOSAL TO ANY OTHER EMAIL ADDRESS (NOT EVEN AS CC. or BCC).
		File Format: PDF
		• File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.
		All files must be free of viruses and not corrupted.
		Max. File Size per transmission: 10MB per file.
		<ul> <li>Mandatory subject of email: RFP US2023-002_Vendor Name_Technical or Financial proposal</li> </ul>
		If the Proposal consists of large files, it is recommended that these files be sent in separate emails prior to the submission deadline.
		Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.
		<ul> <li>Documents which are required in original (e.g. Proposal Security) should be sent to the below address with a PDF copy submitted as part of the electronic submission 1625 Massachusetts Avenue NW, Suite 500, Washington, DC 20036</li> </ul>
		• It is recommended that the entire Proposal be consolidated into as few attachments as possible.
		The proposer should receive an email acknowledging email receipt.
27.	Deadline for	Date: 15-Nov-23
21.	proposal submission	Time: 01:00 PM
		Time zone: Eastern Time (EST)



30.	Proposal Opening	Public proposal opening will not be held
		Click or tap here to enter text.
36.	Evaluation of	Evaluation will be based on:
	technical and financial proposals	☐ Lowest price method (selects the lowest evaluated financial proposal of the technically responsive Proposers)
		Combined scoring method using a distribution of 60%-40%. Technical proposal - financial proposal
		☐ Other Click or tap here to enter text.
		The maximum number of technical points is detailed in Section 4: Evaluation Criteria
		To be substantially compliant, Proposers must obtain a minimum threshold of 55.% of maximum points.
43.	Right to vary	The maximum percentage by which quantities may be increased is 25%
	requirement at time of award	The maximum percentage by which quantities may be decreased is 25.%
	Contract award to	IOM will award a contract to:
	one or more proposer	One or more Bidders, depending on meeting requirements
	Type of contract to be awarded	General Service Agreement (Long-Term Agreement) for Ground Transportation Services
		See Section 6: for sample contract.
	Expected date for commencement of contract	01-Jan-24
	Conditions of	Click or tap here to enter text.
	contract to apply	See Section 6.
47.	Performance	10% of the total contract amount
	Security	The performance security will be in the same currency as stipulated in Article 14 (Currencies).
		The Performance Security shall be in the form of a Bank Guarantee as set out in Section 6.
48.	Advance payment	Not allowed
49.	Liquidated damages	Will be imposed as follows:
		Percentage of contract price per week of delay:0.07% up to a maximum of 10% of the Contract value, after which IOM may terminate the contract.
	Other information related to the RFP	Open to all transport (Local and/or International) companies with valid business (DOT) registration in the United States are eligible to submit a proposal



# **SECTION 4: EVALUATION CRITERIA**

# **Preliminary Examination Criteria**

All criteria will be evaluated on a Pass/Fail basis and checked during Preliminary Examination.

Criteria	Documents to establish compliance
Completeness of the Proposal	All documents requested in Section 2: Instruction to Proposers have been provided and are complete.
Proposer accepts IOM's General Conditions of Contract as specified in Section 6.	Form C: Technical Proposal Submission
Proposal Validity	Form C
Proposal Security with a compliant validity period	Form L

# **Minimum Eligibility and Qualification Criteria**

Minimum eligibility and qualification criteria will be evaluated on a Pass/Fail basis.

If the Proposal is submitted as a Joint Venture, Consortium or Association, each member should meet the minimum criteria, unless otherwise specified.

Eligibility Criteria	Documents to establish compliance
<ul> <li>Proposer is a legally registered entity the US at least 5 years and above.</li> <li>Company to provide valid DoT number</li> </ul>	Form D: Proposer Information
Proposer belongs to a diverse supplier group, including micro, small or medium sized enterprise, women or youth owned business or other.	Form D: Proposer Information
Vendor is not suspended, nor otherwise identified as ineligible by any UN Organization, the World Bank Group or any other International Organisation in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
No conflicts of interest in accordance with Section 2 Article 4.	Form C: Technical Proposal Submission
The Proposer has not declared bankruptcy, in not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against the vendor that could impair its operations in the foreseeable future	Form C: Technical Proposal Submission

Qualification Criteria	Documents to establish compliance



0111110	
History of non-performing contracts: Non-performance of a contract did not occur as a result of contractor default within the last 3 years.	Form F: Eligibility and Qualification
Litigation History: No consistent history of court/arbitral award decisions against the Proposer for the last 3 years.	Form F: Eligibility and Qualification
Previous Experience:	
Minimum 5 years of relevant experience.	Form F: Eligibility and Qualification
Minimum 3 contracts of similar value, nature and	Form F: Eligibility and Qualification
complexity implemented over the last 3 years.  (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Submit three(3) reference letters with contactable domain email address for verification
Financial Standing:	
Turnover: Bidders should have an annual sales	Copy of audited financial statements and/or ITR for the
turnover of minimum 200,000 USD for the last three	last three years.
years.	Form F: Eligibility and Qualification
(For JV/Consortium/Association, all Parties cumulatively should meet requirement).	
Insurance:	
Comprehensive Insurance for each vehicle	Copies of valid comprehensive insurance certificates
Proof of Ownership:	Click or tap here to enter text.
Proof of Ownership/partnership	Certificate of Vehicle Ownership or Copies of logbook bearing company name and logo or partnership lease agreement.

# **Technical Evaluation Criteria**

• The Technical Proposals will be evaluated on a scale of 0-100 points as per below Evaluation Criteria. The technical proposals shall receive a minimum passing score of 55 points to be considered to meet the minimum requirements for the opening and review of the financial proposal.

Summary of technical proposal evaluation sections		Points obtainable
1.	Proposer's qualification, capacity and experience	30
2.	Proposed methodology, approach and implementation plan	40
3.	Management structure and key personnel	30
	Total	100



Section 1. Proposer's qualification, capacity and experience		Points obtainable
1.1	Reputation of organisation and staff credibility / reliability / industry standing	5
1.2	General organisational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted.	9
1.3	Relevance of specialised knowledge and experience on similar engagements done in the region / country	7
1.4	Quality assurance procedures and risk mitigation measures	3
1.5	Organisation Commitment to Sustainability     Organisation demonstrates commitment to sustainability through some means (for example internal company policy documents on limiting carbon footprints such as regular vehicle maintenance, use of renewable energies, or membership in trade institutions promoting such issues )	6
Total	Section 1	30

Section 2. Proposed methodology approach and implementation plan		Points obtainable
2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	8
2.2	Description of the Proposer's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	10
2.3	Details on how the different service elements shall be organised, controlled and delivered	5
2.4	Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement	5
2.5	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	7
2.6	Demonstration of ability to plan, integrate and effectively implement sustainability measures in the execution of the contract	5
Total Section 2		40

Section 3. Management Structure and Key Personnel	Points



		obtainable
3.1	Composition and structure of the team proposed. Are the proposed roles of the management and the team of key personnel suitable for the provision of the necessary services?	15
3.2	Qualifications of key personnel proposed	15
Total Section 3		30



#### **SECTION 5: TERMS OF REFERENCE**

# GROUND TRANSPORTATION SERVICES

# TERMS OF REFERENCE (TOR)

# 1.0 Background:

The International Organization for Migration (IOM) is part of the United Nations System and, since 1951, has been the leading inter-governmental organization promoting humane and orderly migration for the benefit of all. Since 1980, as part of broader resettlement, migration health, and movement assistance programming, IOM has been providing valuable support to the resettlement of refugees to the United States under the United States Refugee Admissions Program (USRAP). IOM is committed to supporting the U.S. in meeting its refugee admissions levels as determined each year by the President, while ensuring the safety and dignity of the refugees we serve.

The USRAP operates worldwide with a target of providing resettlement opportunities to tens of thousands of refugees each year. IOM's multidisciplinary staff members provide a range of assistance and support to the program, including but not limited to, case processing, migration health assessments, cultural orientation training, and organizing air and ground transportation of refugees to their final destinations in the U.S.

IOM maintains offices and teams of staff at five international airports in the U.S., providing refugees with support upon arrival. IOM meets and assists refugees at airport arrival gates, assists them through U.S. immigration and customs procedures, ensures timely airport connections for those refugees requiring transit flights, and arranges ground transportation for those reaching their final destination overland.

# 2.0 Objectives:

IOM wishes to enter into long-term service agreements with experienced ground transportation companies to support IOM's mission at the following international airports:

- John F Kennedy International Airport (JFK) Jamaica, New York
  - Point of Embarkation only: LaGuardia Airport (LGA) East Elmhurst, New York
- Washington Dulles International Airport (IAD) Dulles, Virginia
- O'Hare International Airport (ORD) Chicago, Illinois
- George Bush Intercontinental Airport (IAH) Houston, Texas
- Los Angeles International Airport (LAX) Los Angeles, California

IOM is soliciting quotations from ground transportation service providers with the relevant experience and qualifications to provide the services outlined in section 4.0 below. Service providers may provide bids for ground transportation at one or more of the above-mentioned airports. If submitting multiple bids, these must be submitted as separate packets and the service provider must demonstrate the ability to provide the full scope of services at each of the airports for which they wish to be considered.

# 3.0 Contract Duration:

The initial duration of the service agreements will be one year with the possibility of extension, for a maximum of an additional two years, subject to satisfactory performance and mutual agreement between the parties.



# 4.0 Scope of Services:

#### 4.1 General:

- Provide ground transportation services to refugees and IOM staff in transit to their final destinations. This generally includes the following: ground transport of refugees to their final destinations; ground transport of refugees and/or IOM staff between airport terminals; ground transport of refugees and/or IOM staff from the airport to/from hotels; shuttling IOM staff from IOM airport offices to/from the airport and hotels; and in the event of urgent medical cases, such as minor injuries and illness, transporting refugees with IOM staff escort, to a healthcare facility. (A list of U.S. destinations from each airport is provided in the annex below.)
- The service provider must be able to accommodate all refugees and their baggage, including those with mobility/medical equipment needs such as wheelchairs and oxygen tanks.
- The minimum required working hours of the ground transport provider are 05:00 00:00 (midnight) but are not limited to these hours. Working hours are subject to change, according to daily operational needs based on ever-changing flight arrival and departure times.
- Drivers must undergo and pass a thorough background check, facilitated/conducted by IOM.
- Drivers must speak English. Drivers who also speak languages spoken by arriving refugees is considered a distinct advantage.
- DOT-approved infant/child safety seats must be provided for those refugees with children in accordance with age and/or weight requirements determined by state laws.
- The service provider must be able to operate in and out of state, as well as to operate within airport premises accessible to the public.
- The service provider must provide a detailed summary of the vehicles to be used under this contract (see indicative table below). Should the service provider require the need to subcontract some or all vehicles, while this is permitted, a similar summary of the subcontracted vehicles must be provided, as well as a narrative explaining the need to subcontract and steps taken to ensure the requirements of this contract are met.

No	Type and passenger capacity	Number of vehicles/make/model/year/fuel type
1	Handicap van accommodating WC person and one to two additional people	
2	2-3 passenger vehicle	
3	3-7 passenger vehicle	



4	8-9 passenger van	
5	9-14 passenger van	
6	15-36 passenger minibus	
7	37-50 passenger bus	

- The service provider must inform IOM of the type of fuel (diesel, gas, or hybrid) used by each vehicle in the fleet.
- The service provider must provide a charter bus or similar with a bathroom on board for trips of more than two hours. For smaller vehicles without a bathroom on board, restroom stops must be provided every two hours and upon request during transit.
- The service provider must provide a point of contact for logistical needs during minimum working hours (05:00 00:00).
- The destination address for the dropping-off of refugees must not be changed without advanced approval by IOM. Drivers are responsible for ensuring refugees are properly handed over to the designated point of contact at the final destination.
- Drivers must treat refugees and IOM staff with dignity and respect, taking into account and being sensitive to differing cultural backgrounds and customs.
- Drivers must immediately report any incident to IOM.
- 4.2 The service provider shall provide DOT licenses and proof of liability and insurance for all vehicles and maintain and service all vehicles so that they are maintained in excellent running condition. Should the service provider sub-contract for some or all vehicles to be used under this contract, the above must be provided for sub-contracted vehicles.
- 4.3 For some long-haul trips, sufficient water and/or meals for all refugee passengers shall be provided, upon advanced request by IOM, utilizing the IOM Ground Transportation Request Form (Annex X) to be provided.

Any additional fees for the provision of such services will be agreed upon in advance between the parties and documented in the IOM Ground Transportation Request Form.

- 4.4 IOM does not guarantee any minimum volume of passengers and may wish to sign agreements with several contractors based on operational needs.
- 4.5 Cancellation Penalty: Due to the dynamic nature of IOM operations and the unpredictability of factors outside of IOMs control (e.g. flight cancellations) the service provider will accept cancellations up to four hours prior to scheduled time with no cancellation penalty. If less than four hours, IOM will incur a 50% cancellation fee
- 4.6 The service provider must work in close cooperation and coordination with designated IOM airport staff in the delivery of this contract and always maintain a courteous and professional demeanor.
- 4.7 The service provider and its employees shall neither seek nor accept instructions from any authority external to IOM in connection with their performance under this contract and shall refrain from any action which may adversely affect the reputation of IOM.



#### 5.0 Award Criteria:

IOM will issue long-term agreements to the lowest-priced, experienced and technically qualified bidders. IOM reserves the right to accept or reject any quotation, to annul the solicitation process, and reject all quotations at any time before the award of the contract, without thereby incurring any liability to the affected bidder(s) or any obligation to provide information as to the grounds for IOM's action.

#### 6.0 Entitlement and Benefit

The service provider will be paid as agreed and stated in the contract document for ground transportation services provided to IOM.

It is the responsibility of the service provider, not IOM, to provide to its employees all benefits applicable, such as insurance, leave, worker's compensation, etc. The service provider shall always assume such full responsibility for its employees as injury, bodily dismemberment, or death during the performance of the duties and shall keep IOM free or harmless of any such occurrence.

# 7.0 Payment Terms and Conditions

The service provider shall invoice IOM upon completion of all the services rendered. The invoice shall include the pro flight number and serial numbers provided by IOM, final destination, date of service, driver name, and trip cost as well as type of vehicle used i.e. bus, van, minivan, car, etc.

The invoice/statement shall also include the digitally signed ground transportation request form by IOM (to be provided).

The service fee shall become due 30 days after IOM's receipt and approval of the invoice. Payment shall be made in USD by ACH/Bank Transfer.

IOM shall make the payment after reconciling and verifying the invoice. IOM shall be entitled, without prejudice to any other rights or remedies it may have, to withhold payment of part or all of the service until the service provider has completed to the satisfaction of IOM the services to which those payments relate.

The service provider shall be responsible for the payment of all taxes, duties, levies, and charges assessed on the service provider in connection with this agreement.

It should further be understood that IOM is a tax-exempt organization. IOM does not take any responsibility for the payment of any kind of tax or other liabilities that are likely to result due to this service provision.

#### 8.0 Termination

The contract can be terminated by giving a one-month advance notice by either party in writing and acceptance of the same by the other party. However, the contract will render the automatic premature termination in case of breach of terms and conditions mentioned in the terms of reference (TOR) and the contract document.



# **ANNEX A**

# LIST OF GROUND TRANSPORT DESTINATIONS

From International	City/Air Code	Final Destination	Passengers' Drop off Location		
Airport					
IEV	ADE	Allowtown DA	ADE Aiment Main Tamping!		
JFK	ABE	Allentown, PA	ABE Airport- Main Terminal		
	ALB	Albany, NY	ALB - Delta Airlines Arrival Area		
	AVP	Scranton, PA	AVP Airport- American Airlines		
	BDL	Hartford, CT	Hartford Bradley Int'l Airport Drop off: AA Airlines Terminal B Lower Level. Last door marked: Wheelchair Entrance/Baggage Claim		
	BDR	Bridgeport, CT	Bus Station (main entrance) in BDR at 710 Water Street		
	BGM	Binghamton, NY	BGM Airport - Main Terminal		
	BWI	Baltimore, MD	BWI Airport - DL arrival area		
	EWR	Newark Airport, NJ	Newark Liberty Int'l Airport Terminal B Level 3 Door 8		
	HVN, Stamford, Danbury	New Haven, CT	The Shell station is next to the main entrance of the affiliate's office at the corner of Willow St and Nicoll st; the exact address: Shell, 141 Willow St, New Haven, CT 06511-2667		
		Stamford, CT	CT Limo Stamford - Stamford Marriott Hotel- 243 Tresser Blvd		
		Danbury, CT	CT Limo Danbury - Crown Plaza Southbury - 1284 Strongtown Rd		
	ILG	Wilmington/New	99 Passmore Rd, Wilmington, DE		
		Castle, DE	19803		
	ITH	Ithaca, NY	ITH Airport, American Airlines arrivals		
	LNS	Lancaster, PA	LNS Airport- Main Terminal		
	MDT	Harrisburg, PA	MDT Airport - American Airlines arrivals		
	МНТ	Manchester, NH	MHT Airport - Arrivals area		
	ORH	Worcester, MA	ORH Airport, American Airlines		
	PHL	Philadelphia, PA	Philadelphia Airport American Airlines lower level		
	PVD	Providence, RI	PVD Airport, Main Entrance		
	RUT	Rutland, VT	1002 Airport Road, North Clarendon, VT		
	SWF	Stewart Int'l, NY	SWF airport arrival area.		



	IOM staff and refugees	JFK Airport	Inter-terminal airport shuttle for IOM staff and refugees (12hrs/5days a week)	
	IOM JFK Office Staff – JFK terminals		Shuttle between JFK office and JFK terminals and vice versa	
	JFK- LaGuardia/ Hotels	JFK/LGA/JFK	Shuttle IOM staff + refugees to LaGuardia and hotels vice versa	
	JFK/LGA IOM staff and refugees		Local hospital and or medical centers within 25 miles vice versa	
ORD	AZO	Kalamazoo, MI	AZO Airport	
	CID	Cedar Rapids, IA	CID Airport	
	СМІ	Champaign, IL	CMI Airport	
	CWA	Mosinee, WI	CWA Airport	
	DTW	Detroit, MI	DTW Airport	
	FWA	Fort Wayne, IN	FWA Airport	
	GRR	Grand Rapids, MI	GRR Airport	
	IND	Indianapolis, IN	IND Airport	
	LAN	Lansing, MI	LAN Airport	
	MKE	Milwaukee, WI	MKE Airport	
	MLI	Moline, IL	MLI Airport	
	MSN	Madison, WI	Madison WI, 700 Langdon Street, directly across from the Pyle Center at 702 Langdon, Madison WI	
	RFD	Rockford, IL	Rockford Bus Terminal 7559 Walton Street	
	SBN	South Bend, IN	SBN Regional Airport	
	TOL	Toledo, OH	TOL Airport	
	IOM staff and refugees	ORD Airport	Inter-terminal airport shuttle for IOM staff and refugees (12hrs/5days a week)	
	IOM staff from hotel- ORD airport		Shuttle IOM staff + beneficiaries to ORD airport and hotels	
	IOM staff and refugees	O'Hare Airport	Local hospital and or medical centers within 25 miles and vice versa	
LAX	BFL	Bakersfield, CA	BFL Airport United Express-Curbside @ Baggage Claim	



	MCE	Merced, CA	The Hangar BBQ restaurant at the Merced (MCE) Airport
	MOD	Modesto, CA	IHOP - International House of Pancakes, at 2098 W. Orangeburg Ave for Modesto, CA
	ONT	Ontario, CA	SW Airlines terminal- Curbside @ Baggage claim
	PSP	Palm Springs, CA	United Express-Curbside @ Baggage Claim
	SAN	San Diego, CA	Terminal 2, upper level, Delta Airlines
	SNA	Santa Ana, CA	Terminal "A" Upper Level - Curbside (Shuttle Stop)
	IOM staff and refugees	LAX Airport	Inter-terminal airport shuttle for IOM staff and refugees (12hrs/5days a week)
	IOM staff from hotel- LAX airport		Shuttle IOM staff + beneficiaries to LAX airport and hotels vice versa
	IOM staff and refugees	LAX Airport	Local hospital and or medical centers within 25 miles and hotel vice versa
IAD	ABE	Allentown, PA	ABE Airport- Main Terminal
	AVP	Scranton, PA	AVP Airport- American Airlines arrival area
	BWI	Baltimore, MD	BWI Airport - DL arrival area
	СНО	Charlottesville, VA	100 Bowen Loop #200, Charlottesville, VA 22911
	DCA	Washington, D.C.	DCA Airport- Gravely Point Park before 9:00 PM/After 9:00 Pm: Resettlement Agency to provide drop-off location within the Washington Metropolitan area.
	ILG	Wilmington/New Castle, DE	99 Passmore Rd, Wilmington, DE 19803
	LNS	Lancaster, PA	LNS Airport- Main Terminal
	MDT	Harrisburg, PA	1 Terminal Dr. Middletown, PA 17057
	ORF	Norfolk, VA	2200 Norview Ave, Norfolk, VA 23518
	PHF	Hampton, VA	900 Bland Blvd, Newport News, VA 23602
	PHL	Philadelphia, PA	Philadelphia Airport American Airlines lower level
	RIC	Richmond, VA	RIC Airport arrival area, lower level door2
	ROA	Roanoke, VA	Terminal, 5202 Aviation Dr NW, Roanoke, VA 24012



	SHD	Shenandoah, VA	CWS IRP/Harrisonburg; Refugee
			Resettlement Program; 250 E.
			Elizabeth St., Suite 215; Harrisonburg,
			VA 22802
	WGO	Winchester, WVA	2273 Valley Avenue Winchester, WVA
			22601
	IOM IAD office staff		Shuttle IOM staff + refugees to IAD
			Airport and hotels vice versa
	IOM staff and refugees	IAD Airport	Local hospital and or medical centers
			within 25 miles and hotel vice versa
IAH	DFW	Dallas, TX	DFW Airport, Terminal A
	AUS	Austin, TX	AUS Airport, Terminal A
	SAT	San Antonio, TX	SAT Airport, Terminal A
	IOM staff and refugees		Local hospital and or medical centers with 25 miles to include from IAH and hotel vice versa
	IOM staff and refugees	IAH airport	Inter-terminal airport shuttle (12hrs/ 5days a week)
	IOM IAH office staff – IAH terminals		Shuttle IOM staff + refugees to IAH Airport and hotels vice versa
	IOM staff and refugees		Local hospital and or medical centers with 25 miles to include from IAH and hotel vice versa

# NOTE:

- 1) Transport routes shall not be limited to the above listed.
- 2) Routes not envisioned at the time of tender (above list) shall be quoted separately on a need <u>basis</u> guided by choice of vehicle, distance and geographical location.
- 3) Quoted amount shall be in USD inclusive all applicable driver fee, drivers allowance, fuel, parking fees, toll fees and **shall remain unchanged for a period of 12 months**.



# Annex B

**IOM** Ground Transportation Request Form

Requested by IOM	Choose an	item. Staff	name:				
To Transportation Com	pany	C	hoose	an ite	m.		Free text for OTHER company
PF N°			Date of Arrival (US)				Click or tap to enter a date.
For Resettlement A	dency / Af	filiata			For	Tranen	ortation Company
Serial N°	Selley / Al	illiate	Por	t of E		Hallsp	Choose an item.
Case N°			Dat	e of A	rrival to	POE	Click or tap to enter a date.
Resettlement Agency	Choose ar	item.	Dat	e of A	rrival to	FD	Click or tap to enter a date.
Final Destination			Ber	neficia	ries		
			Esc	ort			
Airport of FD			то	TAL	PAX		
Drop Off at			Pick	k up 1	īme		Choose an item.
Estimated Arrival Time at FD	Choo	ose an item.					
Actual Departure Time from POE	Cho	ose an item.	Pick up at				
To fill by POE after d	leparture	)					
Driver's Name							
Driver's Contact Infor	mation	Phone	(	)	0.00	Email	
Actual Departure Time t	from POE						
UPDATED Estimated Arr at FD	ival Time		Click	or tap	here to	enter te	xt. Choose an item.
Handover person name							
Contact Information a	t FD	Phone	(	)	1020	Email	
Special Instructions f	or driver	and Grau	d Tre	nen	ortati	on Com	nany

**SECTION 6: CONDITIONS OF CONTRACT AND CONTRACT FORMS** 



#### 6.1 Contract Form with General Conditions of Contract

### LONG TERM AGREEMENT FOR THE RECURRING PROVISION OF SERVICES

#### between the

### **International Organization for Migration**

and

[Name of the Service Provider]

on

# [Type of Services]

This Long Term Agreement for the Recurring Provision of Services is entered into by the International Organization for Migration, a related organization of the United Nations, acting through its [insert office name, e.g., Mission in XXX], [Address of the Office], represented by [Name, Title of Director, CoM, HoO], (hereinafter referred to as "IOM"), and [Name of the Other Party], [Address], represented by [Name, Title of the representative of the Service Provider], hereinafter referred to as the "Service Provider." IOM and the Service Provider are also referred to individually as a "Party" and collectively as the "Parties."

## 1. Introduction and Integral Documents

- 1.1 The Service Provider agrees to provide IOM with [insert brief description of services] upon request by IOM in accordance with the terms and conditions of this Agreement and its Annexes, if any, from [starting date] to [end date].
- 1.2 The following documents form an integral part of this Agreement: [add or delete as required]
  - (a) Annex A Bid/Quotation Form
  - (b) Annex B Price Schedule;
  - (c) Annex C Terms of Reference
  - (d) Annex D Accepted Notice of Award (NOA)
  - (e) Annex E Sample Purchase Order
  - (f) Annex F IOM Terms and Conditions for European Union Funded Service Type Agreements

In the event of conflict between the provisions of any Annex and the terms of the main body of the Agreement, the latter shall prevail.

#### 2. Services

2.1 The Service Provider agrees to provide to the IOM the following services (the "Services") when requested by Purchase Order (sample attached as Annex E) in the amounts outlined therein in strict accordance with the specifications, and at the price stated for each service in the Price Schedule in Annex B, in accordance with the Terms of Reference in Annex C and in line with the delivery schedule outlined by each Purchase Order:



[Outline services to be provided. Where relevant, include location and any other requirements for the services to be provided. List all the offered services and deliverables. Description needs to be as detailed as possible to provide for a reliable yardstick to measure compliance. It may be necessary to attach a description of the Services as an Annex.]

- 2.2 The Service Provider agrees to provide the Services required under this Agreement in strict accordance with the specifications of this Article and any attached Annexes.
- 2.3 Nothing in this Agreement shall be interpreted as creating an exclusive relationship between the Parties.
- 2.4 IOM does not guarantee and is not obliged to request any minimum quantity of Services during the term of this Agreement.
- 2.5 The terms and conditions of this Agreement shall apply to all Purchase Orders issued under this Agreement. In case of discrepancy between the terms and conditions of the Purchase Order and the terms and conditions outlined in this Agreement, the terms and conditions outlined in this Agreement prevail.

[Optional for Piggybacking for other UN agencies (please delete if not applicable)]

2.6 If any United Nations ("UN") entity wishes to avail of services which are of the same type as the Services through their own contracting formats, the Service Provider shall extend such services to them at prices and on terms no less favourable than those provided in this Agreement for the Services. For this purpose, IOM shall be entitled to disclose information related to this Agreement to any other UN entity.

# 3. The Service Fee

- 3.1 The total Service Fee for each request of Services under this Agreement is determined by each PO in accordance with the rates indicated in Annex B (the "Service Fee").
- 3.2 The Service Provider shall invoice IOM upon completion of all the Services in accordance with this Agreement and the relevant Purchase Order. The invoice shall include: [services provided, hourly rate, number of hours billed, any travel and out of pocket expenses, (add/delete as necessary)]
- 3.3 The Service Fee shall become due [insert number of days in numbers] ([write figure in words]) days after IOM's receipt and approval of the invoice.
- 3.4 Payment shall be made in [Currency code] by [bank transfer] to the following bank account:

Bank Name:



Bank Branch:
Bank Account Name:
Bank Account Number:
Swift Code:
IBAN Number:

- 3.5 The Service Fee specified in each Purchase Order in accordance with the Price Schedule (Annex B) is the total charge to IOM. The Service Provider shall be responsible for the payment of all taxes, duties, levies and charges assessed on the Service Provider in connection with this Agreement.
- 3.6 IOM shall be entitled, without prejudice to any other rights or remedies it may have, to withhold payment of part or all of the Service Fee until the Service Provider has completed to the satisfaction of IOM the Services to which those payments relate.
- 3.7 The Price Schedule (Annex B) shall remain valid for a period of at least [enter period, not less than one year].
- 3.8 The Service Provider certifies that for transactions resulting from this Agreement, IOM is not charged more than other clients for similar services within similar circumstances.
- 3.9 After the minimum period in Article 3.7, the Parties may agree on a price adjustment to the Services subject to the following:
  - 3.9.1 In the event of a price increase, the Service Provider may submit a written request to IOM to increase some or all price rates of the Services based on the [specify applicable price index], together with supporting documents showing that the Service Provider has incurred an increase in its actual cost. The acceptance of the supporting documents, including the [price index], to demonstrate actual increases in cost shall be at IOM's sole discretion. Should the price increase be accepted, the Parties shall sign an amendment to the Agreement.
  - 3.9.2 There shall be no increase in price within one (1) year from the date of the last price adjustment, unless otherwise agreed by the Parties in writing.
  - 3.9.3 In the event of a price decrease, pursuant to notification by the Service Provider to IOM or pursuant to IOM's request based on the prevailing price under the [price index], the Parties shall sign an amendment to the Agreement.

# 4. Warranties

4.1 The Service Provider warrants that:



- (a) It is a company financially sound and duly licensed, with adequate human resources, equipment, competence, expertise and skills necessary to provide fully and satisfactorily, within the stipulated completion period, all the Services in accordance with this Agreement;
- (b) It shall comply with all applicable laws, ordinances, rules and regulations when performing its obligations under this Agreement;
- (c) In all circumstances it shall act in the best interests of IOM;
- (d) No official of IOM or any third party has received from, will be offered by, or will receive from the Service Provider any direct or indirect benefit arising from the Agreement or award thereof;
- (e) It has not misrepresented or concealed any material facts in the procurement of this Agreement;
- (f) The Service Provider, its staff or shareholders have not previously been declared by IOM ineligible to be awarded agreements by IOM;
- (g) It has or shall take out relevant insurance coverage for the period the Services are provided under this Agreement;
- (h) The Prices specified in this Agreement shall constitute the sole remuneration in connection with this Agreement. The Service Provider shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Agreement or the discharge of its obligations thereunder. The Service Provider shall ensure that any subcontractors, as well as the personnel and agents of either of them, similarly, shall not receive any such additional remuneration;
- (i) It shall respect the legal status, privileges and immunities of IOM as an intergovernmental organization, such as inviolability of documents and archive wherever it is located, exemption from taxation, immunity from legal process or national jurisdiction. In the event that the Service Provider becomes aware of any situation where IOM's legal status, privileges or immunities are not fully respected, it shall immediately inform IOM;
- (j) It is not included in the most recent Consolidated United Nations Security Council Sanctions List nor is it the subject of any sanctions or other temporary suspension. The Service Provider will disclose to IOM if it becomes subject to any sanction or temporary suspension during the term of this Agreement;
- (k) It must not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the most recent Consolidated United Nations Security Council Sanctions List and all other applicable terrorism legislation. If, during the term of this Agreement, the Service Provider determines there are credible allegations that funds transferred to it in accordance with this Agreement have been used to provide support or assistance to individuals or entities associated with terrorism, it will inform IOM immediately who in consultation with the donors as appropriate, shall determine an appropriate response. The Service Provider shall ensure that this requirement is included in all subcontracts.
- 4.2 The Service Provider warrants that it shall abide by the highest ethical standards in the performance of this Agreement, which includes not engaging in any fraudulent, corrupt, discriminatory or exploitative practice or practice inconsistent with the rights set forth in the Convention on the Rights of the Child. The Service Provider shall immediately inform IOM of any suspicion that the following practice may have occurred or exist:
  - (a) a corrupt practice, defined as the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the action of IOM in the procurement process or in contract execution;
  - (b) a fraudulent practice, defined as any act or omission, including a misrepresentation or concealment, that knowingly or recklessly misleads, or attempts to mislead, IOM in the



- procurement process or the execution of a contract, to obtain a financial gain or other benefit or to avoid an obligation or in such a way as to cause a detriment to IOM;
- (c) a collusive practice, defined as an undisclosed arrangement between two or more bidders designed to artificially alter the results of the tender process to obtain a financial gain or other benefit;
- a coercive practice, defined as impairing or harming, or threatening to impair or harm, directly or indirectly, any participant in the tender process to influence improperly its activities, or affect the execution of a contract;
- (e) an obstructive practice, defined as (i) deliberately destroying, falsifying, altering or concealing of evidence material to IOM investigations, or making false statements to IOM investigators in order to materially impede a duly authorized investigation into allegations of fraudulent, corrupt, collusive, coercive or unethical practices; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or (ii) acts intended to materially impede the exercise of IOM's contractual rights of access to information;
- (f) any other unethical practice contrary to the principles of efficiency and economy, equal opportunity and open competition, transparency in the process and adequate documentation, highest ethical standards in all procurement activities.
- 4.3 The Service Provider further warrants that it shall:
  - (a) Take all appropriate measures to prohibit and prevent actual, attempted and threatened sexual exploitation and abuse ("SEA") by its employees or any other persons engaged and controlled by it to perform activities under this Agreement ("other personnel"). For the purpose of this Agreement, SEA shall include:
    - Exchanging any money, goods, services, preferential treatment, job opportunities
      or other advantages for sexual favours or activities, including humiliating or
      degrading treatment of a sexual nature; abusing a position of vulnerability,
      differential power or trust for sexual purposes, and physical intrusion of a sexual
      nature whether by force or under unequal or coercive conditions;
    - 2. Engaging in sexual activity with a person under the age of 18 ("child"), except if the child is legally married to the concerned employee or other personnel and <u>is over the age of majority or consent both in the child's country of citizenship and in the country of citizenship of the concerned employee or other personnel;</u>
  - (b) Strongly discourage its employees or other personnel having sexual relationships with IOM beneficiaries;
  - (c) Report timely to IOM any allegations or suspicions of SEA, and investigate and take appropriate corrective measures, including imposing disciplinary measures on the person who has committed SEA;
  - (d) Ensure that the SEA provisions are included in all subcontracts;
  - (e) Adhere to above commitments at all times.
- 4.4 The Service Provider expressly acknowledges and agrees that breach by the Service Provider, or by any of the Service Provider's employees, contractors, subcontractors or agents, of any provision contained in Articles 4.1, 4.2 or 4.3 of this Agreement constitutes a material breach of this Agreement and shall entitle IOM to terminate this Agreement immediately on written notice without liability. In the event that IOM determines, whether through an investigation or otherwise, that such a breach has occurred then, in addition to its right to terminate the Agreement, IOM shall be entitled to recover from the Service Provider all losses suffered by IOM in connection with such breach.



# 5. Assignment and Subcontracting

- 5.1 The Service Provider shall not assign or subcontract the activities under this Agreement in whole or in part, unless agreed in writing in advance by IOM. Any subcontract entered into by the Service Provider without approval in writing by IOM may be cause for termination of the Agreement.
- 5.2 Notwithstanding such written approval from IOM, the Service Provider shall not be relieved of any liability or obligation under this Agreement nor shall it create any contractual relation between any subcontractor and IOM. The Service Provider shall include in an agreement with a subcontractor all provisions in this Agreement that are applicable to a subcontractor, including relevant Warranties and Special Provisions. The Service Provider remains liable as a primary obligor under this Agreement, and it shall be directly responsible to IOM for any faulty performance under any subcontract. The subcontractor shall have no cause of action against IOM for any breach of the subcontract.

# 6. Delays, Defaults and Force Majeure

- Time is of the essence in the performance of this Agreement. If the Service Provider fails to provide the Services within the times agreed to in any Purchase Order, IOM reserves the right to:
  - (a) Terminate the Purchase Order without liability by giving immediate notice, and to charge the Service Provider any loss incurred as a result of the Service Provider's failure to provide the Services within the time specified; or
  - (b) Charge liquidated damages equal to 0.1% (one-tenth of one per cent) of the Service Fee for every day of delay or breach of the delivery schedule by the Service Provider. IOM shall have the right to deduct such amount from the Service Provider's outstanding invoices, if any. Such liquidated damages shall only be applied when delay is caused solely by the default of the Service Provider.
- Acceptance of Services delivered late shall not be deemed a waiver of IOM's rights to hold the Service Provider liable for any loss and/or damage resulting therefrom, nor shall it act as a modification of the Service provider's obligation to perform further Services in accordance with the Agreement.
- 6.3 Neither Party will be liable for any delay in performing or failure to perform any of its obligations under this Agreement if such delay or failure is caused by force majeure, which means any unforeseeable and irresistible act of nature, any act of war (whether declared or not), invasion, revolution, insurrection, terrorism, blockade or embargo, strikes, Governmental or state restrictions, natural disaster, epidemic, public health crisis, and any other circumstances which are not caused by nor within the control of the affected Party.
- As soon as possible after the occurrence of a force majeure event which impacts the ability of the affected Party to comply with its obligations under this Agreement, the affected Party will give notice and full details in writing to the other Party of the existence of the force majeure event and the likelihood of delay. On receipt of such notice, the unaffected Party shall take such action as it reasonably considers appropriate or necessary in the circumstances, including granting to the affected Party a reasonable extension of time in which to perform its obligations. During the



period of force majeure, the affected Party shall take all reasonable steps to minimize damages and resume performance.

6.5 IOM shall be entitled without liability to suspend or terminate the Agreement if the Service Provider is unable to perform its obligations under the Agreement by reason of force majeure. In the event of such suspension or termination, the provisions of Article 17 (Termination) shall apply.

# 7. Independent Contractor

The Service Provider, its employees and other personnel as well as its subcontractors and their personnel, if any, shall perform all Services under this Agreement as an independent contractor and not as an employee or agent of IOM.

#### 8. Audit

The Service Provider agrees to maintain financial records, supporting documents, statistical records and all other records relevant to the Services in accordance with generally accepted accounting principles to sufficiently substantiate all direct and indirect costs of whatever nature involving transactions related to the provision of Services under this Agreement. The Service Provider shall make all such records available to IOM or IOM's designated representative at all reasonable times until the expiration of 7 (seven) years from the date of final payment, for inspection, audit, or reproduction. On request, employees of the Service Provider shall be available for interview.

# 9. Confidentiality

- 9.1 All information which comes into the Service Provider's possession or knowledge in connection with this Agreement is to be treated as strictly confidential. The Service Provider shall not communicate such information to any third party without the prior written approval of IOM. The Service Provider shall comply with IOM Data Protection Principles in the event that it collects, receives, uses, transfers, stores or otherwise processes any personal data in the performance of this Agreement. These obligations shall survive the expiration or termination of this Agreement.
- 9.2 Notwithstanding the previous paragraph, IOM may disclose information related to this Agreement, such as the name of the Service Provider and the value of the Agreement, the title of the contract/project, nature and purpose of the contract/project, name and locality/address of the Service Provider and the amount of the contract/project to the extent as required by IOM's donors or in relation to IOM's commitment to any initiative for transparency and accountability of funding received by IOM in accordance with the policies, instructions and regulations of IOM.

# 10. Intellectual Property

All intellectual property and other proprietary rights including, but not limited to, patents, copyrights, trademarks, and ownership of data resulting from the performance of the Services shall be vested in IOM, including, without any limitation, the rights to use, reproduce, adapt, publish and distribute any item or part thereof.



#### 11. Notices

Any notice given pursuant to this Agreement will be sufficiently given if it is in writing and received by the other Party at the following address:

#### **International Organization for Migration (IOM)**

Attn: [Name and title/position of IOM contact person]

[IOM's address]

Email: [IOM's email address]

## [Full name of the Service Provider]

Attn: [Name and title/position of the Service Provider's contact person]

[Service Provider's address]

Email: [Service Provider's email address]

## 12. Dispute Resolution

- 12.1. Any dispute, controversy or claim arising out of or in relation to this Agreement, or the breach, termination or invalidity thereof, shall be settled amicably by negotiation between the Parties.
- 12.2 In the event that the dispute, controversy or claim has not been resolved by negotiation within 3 (three) months of receipt of the notice from one party of the existence of such dispute, controversy or claim, either Party may request that the dispute, controversy or claim is resolved by conciliation by one conciliator in accordance with the UNCITRAL Conciliation Rules of 1980. Article 16 of the UNCITRAL Conciliation Rules does not apply.
- 12.3 In the event that such conciliation is unsuccessful, either Party may submit the dispute, controversy or claim to arbitration no later than 3 (three) months following the date of termination of conciliation proceedings as per Article 15 of the UNCITRAL Conciliation Rules. The arbitration will be carried out in accordance with the 2010 UNCITRAL arbitration rules as adopted in 2013. The number of arbitrators shall be one and the language of arbitral proceedings shall be English, unless otherwise agreed by the Parties in writing. The arbitral tribunal shall have no authority to award punitive damages. The arbitral award will be final and binding.
- 12.4 The present Agreement as well as the arbitration agreement above shall be governed by the terms of the present Agreement and supplemented by internationally accepted general principles of law for the issues not covered by the Agreement, to the exclusion of any single national system of law that would defer the Agreement to the laws of any given jurisdiction. Internationally accepted general principles of law shall be deemed to include the UNIDROIT Principles of International Commercial Contracts. Dispute resolution shall be pursued confidentially by both Parties. This Article survives the expiration or termination of the present Agreement.



# 13. Use of IOM Name, Abbreviation and Emblem

The Service Provider shall not be entitled to use the name, abbreviation or emblem of IOM without IOM's prior written authorisation. The Service Provider acknowledges that use of the IOM name, abbreviation and emblem is strictly reserved for the official purposes of IOM and protected from unauthorized use by Article 6ter of the Paris Convention for the Protection of Industrial Property, revised in Stockholm in 1967 (828 UNTS 305 (1972)).

### 14. Status of IOM

Nothing in or relating to the Agreement shall be deemed a waiver, express or implied, of any of the privileges and immunities of the International Organization for Migration as an intergovernmental organization.

#### 15. Indemnity

The Service Provider shall at all times defend, indemnify, and hold harmless IOM, its officers, employees, and agents from and against all losses, costs, damages and expenses (including legal fees and costs), claims, suits, proceedings, demands and liabilities of any kind or nature to the extent arising out of or resulting from acts or omissions of the Service Provider or its employees, officers, agents or subcontractors, in the performance of this Agreement. IOM shall promptly notify the Service Provider of any written claim, loss, or demand for which the Service Provider is responsible under this clause. This indemnity shall survive the expiration or termination of this Agreement.

## 16. Waiver

Failure by either Party to insist in any one or more instances on a strict performance of any of the provisions of this Agreement shall not constitute a waiver or relinquishment of the right to enforce the provisions of this Agreement in future instances, but this right shall continue and remain in full force and effect.

## 17. Termination

- 17.1 IOM may terminate or suspend any Purchase Order or this Agreement, in whole or in part, at any time with written notice to the Service Provider. Any monies paid in advance by IOM shall be refunded on or before the date of termination.
- 17.2 In the event of termination of this Agreement, IOM will only pay for the Services completed in accordance with this Agreement, unless otherwise agreed in writing by the Parties.
- 17.3 In the event of any termination of the Agreement, upon receipt of notice of termination, the Service Provider shall take immediate steps to bring the performance of any obligations under the Agreement to a close in a prompt and orderly manner, and in doing so, reduce expenses to a



minimum, place no further subcontracts or orders for materials, services, or facilities, and terminate all subcontracts or orders to the extent they relate to the portion of the Agreement. Upon termination, the Service Provider shall waive any claims for damages including loss of anticipated profits on account thereof.

17.4 In the event of suspension of any Purchase Order or this Agreement, IOM will specify the scope of activities and/or deliverables that shall be suspended in writing. All other rights and obligations of the respective Purchase Order or this Agreement shall remain applicable during the period of suspension. IOM will notify the Service Provider in writing when the suspension is lifted and may modify the completion date. The Service Provider shall not be entitled to claim or receive any Service Fee or costs incurred during the period of suspension of the Purchase Order or this Agreement as applicable.

### 18. Severability

If any part of this Agreement is found to be invalid or unenforceable, that part will be severed from this Agreement and the remainder of the Agreement shall remain in full force.

### 19. Entire Agreement

This Agreement embodies the entire agreement between the Parties and supersedes all prior agreements and understandings, if any, relating to the subject matter of this Agreement.

#### 20. Final Clauses

- 20.1 This Agreement will enter into force upon signature by both Parties. It will remain in force until completion of all obligations of the Parties under this Agreement unless terminated earlier in accordance with Article 17.
- 20.2 Amendments may be made by mutual agreement in writing between the Parties-

# 21. Special Provisions (Optional)

Due to the requirements of the donor financing the project, the Service Provider shall agree and accept the following provisions:

[Insert all donor requirements which must be flown down to IOM's Service Providers and subcontractors. In case of any doubt, please contact LEGContracts@iom.int]

Signed in duplicate in English, on the dates and at the places indicated below.



For and on behalf of			For and on behalf of
The International	Organization	for	[Name of Service Provider]
Migration			
Signature			Signature
Name:			Name:
Position:			Position:
Date:			Date:
Place:			Place:



### Performance Security (Bank Guarantee)

To: [name and address of Employer]

WHEREAS [name and address of Contractor] (hereinafter called "the Contractor") has undertaken, in pursuance of Contract No. [number] dated [date] to execute [name of Contract and brief description of Works] (hereinafter called "the Contract");

AND WHEREAS it has been stipulated by you in the said Contract that the Contractor shall furnish you with a Bank Guarantee by a recognized bank for the sum specified therein as security for compliance with his obligations in accordance with the Contract;

AND WHEREAS we have agreed to give the Contractor such a Bank Guarantee;

NOW THEREFORE we hereby affirm that we are the Guarantor and responsible to you, on behalf of the Contractor, up to a total of [amount of Guarantee] [amount in words], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of Guarantee] as aforesaid without your needing to prove or to show grounds or reasons for your demand for the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the Contractor before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the Contract or of the Works to be performed thereunder or of any of the Contract documents which may be made between you and the Contractor shall in any way release us from any liability under this Guarantee, and we hereby waive notice of any such change, addition, or modification.

This Guarantee shall be valid until a	28 days from the date of issue of the Certificate of Completion.
Signature and seal of the Guarantor	
Name of Bank	
Address	
Date	



## **SECTION 7: PROPOSAL FORMS**

Form A: Proposal Confirmation

Form B: Checklist

Form C: Technical Proposal Submission

Form D: Proposer Information

Form E: Joint Venture/Consortium/Association Information

Form F: Eligibility and Qualification

Form G: Format for Technical Proposal

Form H: Format for CV of proposed key personnel

Form I: Statement of Exclusivity and Availability

Form J: Financial Proposal Submission

Form K: Format for Financial Proposal

Form L: Proposal Security



#### FORM A: PROPOSAL CONFIRMATION

Please acknowledge receipt of this RFP by completing this form and returning it by email to the address, and by the date specified, in the Letter of Invitation.

To: Insert name of contact person Email: Insert contact person's email - do not enter

secure proposal email address

From: Insert name of proposer

Subject RFP reference Click or tap here to enter text.

Check the appropriate box	Description
	YES, we intend to submit a proposal.
	<b>NO</b> . We are unable to submit a competitive proposal for the requested services at the moment

If you selected NO above, please state the reason(s) below:

Check applicable	Description
	The requested services are not within our range of supply
	We are unable to submit a competitive proposal for the requested services at the moment
	The requested services are not available at the moment
	We cannot meet the requested terms of reference
	The information provided for proposal purposes is insufficient
	Your RFP is too complicated
	Insufficient time is allowed to prepare a proposal
	We cannot meet the delivery requirements
П	We cannot adhere to your terms and conditions e.g. payment terms, request for
_	performance security, etc Please provide details below.
	Sustainability criteria/requirements are too stringent (if applicable)
	We do not export
	We do not sell to the UN
	Your requirement is too small
	Our capacity is currently full
	We are closed during the holiday season
	We had to give priority to other clients' requests
	The person handling proposals is away from the office
	Other (please provide reasons below):
Further information: Clic	k or tap here to enter text.
	We would like to receive future RFPs for this type of services
	We don't want to receive RFPs for this type of services

Questions to the Supplier concerning the reasons for no proposal should be addressed to Click or tap here to enter text. phone Click or tap here to enter number., email Click or tap here to enter text..



#### FORM B: CHECKLIST

This form serves as a checklist for preparation of your Proposal. Please complete the returnable Proposal Forms in accordance with the instructions and return them as part of your Proposal submission: No alteration to the format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Proposal, please ensure compliance with the instructions in Section 2: Instructions to Proposers and Section 3: Data Sheet.

# **Technical Proposal:**

Have	you duly completed all the Returnable Proposal Forms?	
	Form C: Technical Proposal Submission	
-	Form D: Proposer information	
	Form E: Joint Venture/Consortium/Association Information	
	Form F: Eligibility and Qualification	
-	Form G: Technical Proposal	
	Form H: CVs of proposed key personnel	
	Form I: Statements of exclusivity and availability for key personnel	
	From L: Proposal Security	
	[Add other forms as necessary]	
	[Add other forms as necessary] you provided the required documents to establish compliance with the evaluation ia in Section 4?	
criter Have	you provided the required documents to establish compliance with the evaluation	
criter Have Inforr	you provided the required documents to establish compliance with the evaluation ia in Section 4?  you provided the required documents in support of Form D: Proposer	
criter Have Inforr	you provided the required documents to establish compliance with the evaluation ia in Section 4?  you provided the required documents in support of Form D: Proposer mation?	
criter Have Inforr	you provided the required documents to establish compliance with the evaluation ia in Section 4?  you provided the required documents in support of Form D: Proposer mation?	

# FORM C: TECHNICAL PROPOSAL SUBMISSION

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

We, the undersigned, offer to supply the services required for Click or tap here to enter text. in accordance with your Request for Proposals No. Click or tap here to enter text. We hereby submit our Proposal, which includes this Technical Proposal and our Financial Proposal sealed under a separate envelope.

## BIDDER'S DECLARATION OF CONFORMITY<sup>1</sup>

 $<sup>^{\</sup>rm 1}$  This form is mandatory to fill in and sign by every vendor who submits quotation



Yes	No	
		On behalf of the Supplier, I hereby represent and warrant that neither the Supplier, nor any person having powers of representation, decision-making or control over it or any member of its administrative, management or supervisory body, has been the subject of a final judgement or final administrative decision for one of the following reasons: bankruptcy, insolvency or winding-up procedures; breach of obligations relating to the payment of taxes or social security contributions; grave professional misconduct, including misrepresentation, fraud; corruption; conduct related to a criminal organisation; money laundering or terrorist financing; terrorist offences or offences linked to terrorist activities; child labour and other trafficking in human beings, any discriminatory or exploitative practice, or any practice that is inconsistent with the rights set forth in the Convention on the Rights of the Child or other prohibited practices; irregularity; creating or being a shell company.
		On behalf of the Supplier, I further represent and warrant that the Supplier is financially sound and duly licensed.
		On behalf of the Supplier, I further represent and warrant that the Supplier has adequate human resources, equipment, competence, expertise and skills necessary to complete the contract fully and satisfactorily, within the stipulated completion period and in accordance with the relevant terms and conditions.
		On behalf of the Supplier, I further represent and warrant that the Supplier complies with all applicable laws, ordinances, rules and regulations.
		On behalf of the Supplier, I further represent and warrant that the Supplier will in all circumstances act in the best interests of IOM.
		On behalf of the Supplier, I further represent and warrant that no official of IOM or any third party has received from, will be offered by, or will receive from the Supplier any direct or indirect benefit arising from the contract.
		On behalf of the Supplier, I further represent and warrant that the Supplier has not misrepresented or concealed any material facts during the contracting process.
		On behalf of the Supplier, I further represent and warrant that the Supplier will respect the legal status, privileges and immunities of IOM as an intergovernmental organization.
		On behalf of the Supplier, I further represent and warrant that neither the Supplier nor any persons having powers of representation, decision-making or control over the Supplier or any member of its administrative, management or supervisory body are included in the most recent Consolidated United Nations Security Council Sanctions List (the "UN Sanctions List") or are the subject of any sanctions or other temporary suspension. The Supplier will immediately disclose to IOM if it or they become subject to any sanction or temporary suspension.
		On behalf of the Supplier, I further represent and warrant that the Supplier does not employ, provide resources to, support, contract or otherwise deal with any person, entity or other group associated with terrorism as per the UN Sanctions List and any other applicable anti-terrorism legislation.
		On behalf of the Supplier, I further represent and warrant that, the Supplier will apply the highest ethical standards, the principles of efficiency and economy, equal opportunity, open competition and transparency, and will avoid any conflict of interest.
		On behalf of the Supplier, I further represent and warrant that the Supplier undertakes to comply with the Code of Conduct, available at <a href="https://www.ungm.org/Public/CodeOfConduct">https://www.ungm.org/Public/CodeOfConduct</a> .
		It is the responsibility of the Supplier to inform IOM immediately of any change to the information provided in this Declaration.



Yes	No	
		On behalf of the Supplier I certify that I am duly authorized to sign this Declaration and on behalf of the Supplier I agree to abide by the terms of this Declaration for the duration of any contract entered into
		between the Supplier and IOM.
		IOM reserves the right to terminate any contract between IOM and the Supplier, with immediate effect and without liability, in the event of any misrepresentation made by the Supplier in this Declaration.
	Signat	
	Name	
	Title:	Click or tap here to enter text.
	Date:	Click or tap to enter a date.



## FORM D: PROPOSER INFORMATION

		VENDOR INFORMATION	SHEET	
			V	endor No.
Registered Vendor Na	mo*-		Int	temal to IOM
Other Names/Acronym				
Address*				
House No				
Street Name ZIP/Postal Code*				
City*				
Region*				
Country*				
Contact Information				
Company Tel/Mob	ile:		Contact Person*:	
Company Email*: Company Website			Contact Person Position:	
Company Website			-	
Industry Category*:	0100 - Commerci	al Vendors	0500 - International	Organizations - Non-UN
	0200 - National C		0600 - UN entities	
	0300 - National G 0400 - Internation	overnment Entities al CSOs	0005 - Individual Co	onsultant/Non-Staff
				Notes
Business Type*:	Direct Producer/N	•		All fields marked with * are mandatory. The form may be returned if
	Reseller/Distribute	or/Service Provider		mandatory fields are missing/incorrect or in the wrong format (esp, Zipcode).
Provide Services/Good	ds Internationally*	Yes	No	
Disability-inclusive*		Yes	Not applicable	Vendor Name - should match IDs or registration documents.
Women-owned/control	lled*	At least 51% women-owner Less than 51% women-owner		If there is insufficient space, please use
		Not applicable	nea/controlled	the Other Information section
Environmental Statem		Yes	No	1
Environmental or Ener	gy Management Syste	m* Yes	No	
Product Categories (cl	took all applicable)*			
	stock and Fisheries	Fuels and Derivatives	Legal and Investig	ation Power Supply and Electric
Chemicals Clothing and Luc	20200	Furniture Hospitality, Events	Logistics and Ware Media and Printing	
Construction		Insurances	Medical, Drugs and	d Pharma Social and Humanitarian S
Consultancy and Finance and Adr	Contracted Services	IT and Communications Land and Buildings	NFIs – Household Office Equipment a	
Food and Bever		Learning, Training and Recreation	Personal Care	Vehicles and Accessories
UNGM No. UN Partner Portal Refe	erence		https://www.ungm.org/U https://www.unpartnerpo	
Registration Date* VAT Number*			Country of Operations (o	dd-mmm-yyyy)
VAT Mulliber			-	
Licensing Auth./Type		License No.:	Reg. Date:	Expiry Date:
For additional licenses, please	e use the Other Information S	ection	dd-mmr	m-yyyy dd-mmm-yyyy
Partner Entities (indica	te if there are other rele	vant business partner accounts already reg	istered in IOM. Format: Accou	nt Number-Name )
Same entity regist	ered in another office			
Parent company				
Subsidiaries/Brand	mes			





WIOM HIN MIGRATION	
ON PIGRATION	
VENDOR INFORMATION SHEET	
Section II: Payment and Banking Information	
Payment Details	
rayment Details	
Payment Method* Bank Transfer Check** Cash** Others**	
Justification for Non-Bank Payment Method**	
	<u> </u>
Notes	_
Payment currency of the vendor MUST be clearly marked in order to avoid additional bank charges and/or delay in payments.  Non-bank payment methods require justification.	
Non-pairs payment metroos require justification.	_
Bank Details (mandatory if Payment Method is via Bank Transfer):	
Bank Name	
Bidg and Street	
City	
Postal Code	
Country*	
Bank Account Name	
Bank Keys	
Account Currency	
Bank Account No.	
*Depending on the country	
Swift Code/BIC (accounts outside U.S.A.)	
IBAN Number (mandatory for banks in Europe)	
Clearing No. (CHF accounts in Switzerland)  ABA No. for ACH (USD accounts in U.S.A.)	_
Bank Number	
Datis Number	
Notes	
If there are multiple bank accounts, please add an extra sheet, and mark the default bank account.	
	<del></del>
If awarded, please submit ID/Registration and Proof of Banking Details to IOM. Vendors are also required to comply with the UN Supplier Code of (	onduct.
I hereby certify that the information above are true and correct. I am also authorizing IOM to validate all claims with concerned authorities.	
Thereby defuly that the information above are tide and correct. Fam also authorizing form to validate an dams with concerned authorities.	
Printed Name Signature	
Position/Title Date	



# FORM E: JOINT VENTURE/CONSORTIUM/ASSOCIATION INFORMATION

Signature:

Name	of Proposer:	Click or tap here to	enter text.			Date:	Click or tap to	enter a date.
RFP re	eference:	Click or tap here to	enter text.					
Γο be co	ompleted and ret	urned with your Pro	posal if the Pro	posal is subm	nitted as	a Joint \	/enture/Consort	ium/Association
No		ner and contact in bers, fax numbers, e			-	-	on of responsibi be performed	lities (in %) and
1	Click or tap here	e to enter text.		Clic	ck or tap	here to	enter text.	
2	Click or tap here	e to enter text.		Clic	ck or tap	here to	enter text.	
3	Click or tap here	e to enter text.		Clic	ck or tap	here to	enter text.	
the RF contra  We have structured Letter  We her	re of intent to forueby confirm that	the JV, Consortium the event a Contract py of the below refirmation of joint and a joint venture if the contract is awaick or tap here to er	ferenced document of the severable lians of t	ment signed bility of the r	by eve member Associa	ry partnes of the tion agree	said joint ventur eement ortium/Associatio	re:
Name		of	partner:	Name		0	f	partner:
Signat	ure:		· 	Signature: _				
Date:				Date:				
Name		of	partner:	Name		0	f	partner:

Signature:



ORM F: ELIGIBILITY			Date:		
	and Qualific	ATION			
Name of Proposer:	Click or ta	p here to enter text.		Date:	Click or tap to enter a date.
RFP reference:	Click or ta	p here to enter text.		1	,
		e completed by each part	ner.		
istory of Non- Perf		uring the last 3 years			
□ Contract(s) not p					
Year Non- portion	performed on of contract	Contract Identification			Total Contract Amount (current value in US\$)
		Name of Client: Address of Client: Reason(s) for non-perform	rmance:		
	int in dispute currency)	Contract Identification			Total Contract Amount (state currency)
uispute (state	currency	Name of Client: Address of Client: Matter in dispute:			(state currency)
		Party who initiated the of Status of dispute: Party awarded if resolve	·		
ist only those assign r was one of the Co r through other firn r sub-consultants,	ous similar assinments for whinsortium/JV pans cannot be claut to the claut to the claut to the claut to the claut can be	Party who initiated the of Status of dispute:	npleted in the lasely contracted or obleted by the Properience of the Properience in their		sub-contr poser's incroposer, c CVs. The



Proposers may also attach their own Project Data Sheets with more details for assignments above.

☐ Attached are the Statements of Satisfactory Performance from the Top 3 (three) Clients or more.

# **Financial Standing**

Annual Turnover for the last 3 years	Year	Currency	Amount
	Year	Currency	Amount
	Year	Currency	Amount
Latest Credit Rating (if any), indicate the source and date.			

Financial information	Historic	information	for	the	last	3	years
(state currency)							
	Year 1		Year 2		Year 3		
	Information	from Balance S	heet				
Total Assets (TA)							
Total Liabilities (TL)							
Current Assets (CA)							
Current Liabilities (CL)							
	Information	from Income St	tatement				
Total / Gross Revenue (TR)							
Profits Before Taxes (PBT)							
Net Profit							
Current Ratio (current assets/current liabilities)							

□ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Proposer or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.



#### FORM G: FORMAT FOR TECHNICAL PROPOSAL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

The proposer's proposal must be organised to follow the format of this Technical Proposal Form. Where the proposer is presented with a requirement or asked to use a specific approach, the proposer must not only state its acceptance, but also describe, where appropriate, how it intends to comply. Where a descriptive response is requested, failure to provide the same will be viewed as non-responsive.

#### Section 1: Proposer's qualification, capacity and expertise

- 1.1 Brief description of the organisation, including the year and country of incorporation, and types of activities undertaken.
- 1.2 General organizational capability which is likely to affect implementation: management structure, financial stability and project financing capacity, project management controls, extent to which any work would be subcontracted (if so, provide details).
- 1.3 Relevance of specialised knowledge and experience on similar engagements done in the region/country.
- 1.4 Quality assurance procedures and risk mitigation measures.
- 1.5 Organization's commitment to sustainability.

## Section 2: Proposed Methodology, Approach and Implementation Plan

This section should demonstrate the proposer's responsiveness to the TOR by identifying the specific components proposed, addressing the requirements, providing a detailed description of the essential performance characteristics proposed and demonstrating how the proposed approach and methodology meets or exceeds the requirements. All important aspects should be addressed in sufficient detail and different components of the project should be adequately weighted relative to one another.

- 2.1 A detailed description of the approach and methodology for how the Proposer will achieve or exceed the requirements of the Terms of Reference, keeping in mind the appropriateness to local conditions and project environment. Detail how the different service elements shall be organised, controlled and delivered.
- 2.2 Provide comments and suggestions on the Terms of Reference: have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another? Include additional services that will be rendered beyond the requirements of the ToR, if any.
- 2.2 The methodology shall also include details of the Proposer's internal technical and quality assurance review mechanisms.
- 2.3 Explain whether any work would be subcontracted, to whom, how much percentage of the work, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 2.4 Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement.
- 2-5 Demonstrate how you plan to integrate sustainability measures in the execution of the contract.
- 2.5 Implementation plan including a Gantt chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 2.7 Any other comments or information regarding the project approach and methodology that will be adopted.



## **Section 3: Management Structure and Key Personnel**

- 3.1 Describe the overall management approach toward planning and implementing the project. Include details of key personnel including their name and nationality, the Position they will assume and their role as per the ToR. Include an organisation chart for the management of the project describing the relationship of key positions and designations. Provide a spreadsheet to show the activities of each personnel and the time allocated for his/her involvement.
- 3.2 For each of the key personnel provide: the CV using the format in Form H and the statement of exclusivity and availability using the format in Form I.



# FORM H: FORMAT FOR CV OF PROPOSED KEY PERSONNEL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

Position (as per ToR)				
Personnel Information	Name:			
	Nationality:	Date of birth:		
	Language Proficiency:			
Present Employment	Name of employer:	Contact: (manager or HR)		
	Address of employer:			
	Telephone:	Email:		
	Job title:	Years with present employer:		
Education / Qualifications	Summarise college/university and other specialised education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.			
Professional Certifications	Provide details of professional certifications relevant to the scope of services including name of institution and date of certification.			
References:	Provide names, addresses, phone and email contact information for two (2) references.			

Summarise professional experience over the last 20 years in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

From	То	Company / Project / Position / Relevant technical and management experience



#### **FORM I: STATEMENT OF EXCLUSIVITY AND AVAILABLITY**

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

I, the undersigned, hereby declare that I agree to participate exclusively with the Proposer Click or tap here to enter text.in the above referenced RFP. I further declare that I am able and willing to work for the period(s) foreseen for the position for which my CV has been included in the event that this proposal is successful, namely:

From	То
Click or tap here to enter text.	Click or tap here to enter text.
Click or tap here to enter text.	Click or tap here to enter text.
Click or tap here to enter text.	Click or tap here to enter text.

I confirm that I am not engaged in other projects in a position for which my services are required during the periods where my services are required under this RFP.

By making this declaration, I understand that I am not allowed to present myself as a candidate to any other proposer submitting a proposal for this RFP. I am fully aware that if I do so, I will be excluded from this RFP, the proposals may be rejected, and I may also be subject to exclusion from other Click or tap here to enter text. solicitation procedures and contracts.

Furthermore, should this proposal be successful, I am fully aware that if I am not available at the expected start date of my services for reasons other than ill-health or *force majeure*, I may be subject to exclusion from other Click or tap here to enter text. solicitation procedures and contracts and that the notification of award of contract to the Proposer may be rendered null and void.

Name:		
Title:		
Date:		
Signature:		



#### FORM J: FINANCIAL PROPOSAL SUBMISSION

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

We, the undersigned, offer to provide the services for Click or tap here to enter text. in accordance with your Request for Proposal No. Click or tap here to enter text. and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal and this Financial Proposal sealed under a separate envelope.

Our attached Financial Proposal is for the sum of Click or tap here to enter text..

Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet.

We understand that you are not bound to accept any Proposal that you receive.

Name	:	
Title		
Title	·	_
Date	:	
Signature	;	
	[Stamp with official stamp of the Proposer]	



#### FORM K: FORMAT FOR FINANCIAL PROPOSAL

Name of Proposer:	Click or tap here to enter text.	Date:	Click or tap to enter a date.
RFP reference:	Click or tap here to enter text.		

The proposer is required to prepare the Financial Proposal following the below format and submit it in an envelope separate from the Technical Proposal as indicated in the Instruction to Proposers. The inclusion of any financial information in the Technical Proposal shall lead to disqualification of the Proposer. The Financial Proposal should align with the requirements of the Terms of Reference and the proposer's Technical Proposal.

Currency of the proposal: Click or tap here to enter text.

# **Table 1: Summary of Overall Prices**

	Amount
Breakdown of Fees (from Table 3)	
Other Costs (from Table 4)	
Total Amount of Financial Proposal	

#### **Table 2: Indicate Vehicle Information**

No	Type and passenger capacity	Year of Production
1	Handicap van accommodating WC person and one to two additional people	
2	2-3 passenger vehicle	
3	3-7 passenger vehicle	
4	8-9 passenger van	
5	9-14 passenger van	
6	15-36 passenger minibus	
7	37-50 passenger bus	

# Table 3: Breakdown of Fees

				Vehicle type/Price (USD)						
From PoE	Assur. City/Air Code	Final Destination	Handicap van	2-3 pass	3-7 pass	8-9 pass	9-14 pass	15-36 pass	37-50 pass	



JFK	ABE	ABE Airport- Main				
J1 K	ADE	Terminal				
		Terrinia				
	ALD	ALD Dalta				
	ALB	ALB - Delta				
		Airlines Arrival				
		Area				
	AVP	AVP Airport-				
		American Airlines				
	BDL	Hartford Bradley				
		Int'l Airport Drop				
		off: AA Airlines				
		Terminal B Lower				
		Level. Last door				
		marked:				
		Wheelchair				
		Entrance/Baggage				
		Claim				
	BDR	Bus Station (main	-			
	BDK					
		entrance) in BDR				
		at 710 Water				
		Street				
	BGM	BGM Airport -				
		Main Terminal				
	BWI	BWI Airport - DL				
		arrival area				
	EWR	Newark Liberty				
		Int'l Airport				
		Terminal B Level 3				
		Door 8				
	HVN,	The Shell station				
	Stamford,	is next to the				
	Danbury	main entrance of				
	,	the affiliate's				
		office at the				
		corner of Willow				
		St and Nicoll st;				
		the exact address:				
		Shell, 141 Willow				
		St, New Haven,				
		CT 06511-2667				
		CT Limo Stamford				
		- Stamford				
		Marriott Hotel-				
		243 Tresser Blvd				
		CT Limo Danbury				
		- Crown Plaza				



	• • • • • • • • • • • • • • • • • • • •	THUKATI			
	Southbury - 1284 Strongtown Rd				
ILG	99 Passmore Rd, Wilmington, DE 19803				
ITH	ITH Airport, American Airlines arrivals				
LNS	LNS Airport- Main Terminal				
MDT	MDT Airport - American Airlines arrivals				
МНТ	MHT Airport - Arrivals area				
ORH	ORH Airport, American Airlines				
PHL	Philadelphia Airport American Airlines lower level				
PVD	PVD Airport, Main Entrance				
RUT	1002 Airport Road, North Clarendon, VT				
SWF	SWF airport arrival area.				
IOM staff and refugees	Inter-terminal airport shuttle for IOM staff and refugees (12hrs/5days a week)				
IOM JFK Office Staff – JFK terminals	Shuttle between JFK office and JFK terminals and vice versa				
JFK- LaGuardia/ Hotels	Shuttle IOM staff + refugees to LaGuardia and hotels vice versa				



	JFK/LGA IOM staff and refugees	Local hospital and or medical centers within 25 miles vice versa	
ORD	AZO	AZO Airport	
	CID	CID Airport	
	СМІ	CMI Airport	
	CWA	CWA Airport	
	DTW	DTW Airport	
	FWA	FWA Airport	
	GRR	GRR Airport	
	IND	IND Airport	
	LAN	LANI Airmort	
	LAIN	LAN Airport	
	MKE	MKE Airport	
	MLI	MLI Airport	
		Madison WI, 700	
		Langdon Street, directly across	
	MSN	from the Pyle Center at 702	
		Langdon,	
		Madison WI Rockford Bus	
	RFD	Terminal 7559 Walton	
		Street	



	SBN	SBN Regional Airport				
	TOL	TOL Airport				
	IOM staff	Inter-terminal				
	and	airport shuttle for				
	refugees	IOM staff and				
		refugees (12hrs/				
	IOM staff	5days a week) Shuttle IOM staff				
	from	+ beneficiaries to				
	hotel- ORD	ORD airport and				
	airport	hotels				
	IOM staff	Local hospital and				
	and	or medical				
	refugees	centers within 25				
		miles and vice				
		versa				
LAX	BFL	BFL Airport				
		United Express-				
		Curbside @				
		Baggage Claim				
	MCE	The Hangar BBQ				
		restaurant at the				
		Merced (MCE)				
		Airport				
	MOD	IHOP -				
		International				
		House of Pancakes, at 2098				
		W. Orangeburg				
		Ave for Modesto,				
		CA CA				
	ONT	SW Airlines				
		terminal-				
		Curbside @				
		Baggage claim				
	PSP	United Express-				
		Curbside @				
		Baggage Claim				
	SAN	Terminal 2, upper				
		level, Delta				
		Airlines				
	SNA	Terminal "A"				
		Upper Level -				
		Curbside (Shuttle				
		Stop)				



IOM staff Inter-terminal airport shuttle for refugees IOM staff and refugees (12hrs/ 5days a week)  IOM staff Shuttle IOM staff	
refugees IOM staff and refugees (12hrs/ 5days a week)  IOM staff Shuttle IOM staff	
refugees (12hrs/ 5days a week)  IOM staff Shuttle IOM staff	
5days a week) IOM staff Shuttle IOM staff	
IOM staff Shuttle IOM staff	
from + beneficiaries to	
hotel- LAX LAX airport and	
airport hotels vice versa	
IOM staff Local hospital and	
and or medical	
refugees centers within 25	
miles and hotel	
vice versa	
IAD ABE ABE Airport- Main	
Terminal	
AVP AVP Airport-	
American Airlines	
arrival area	
BWI BWI Airport - DL	
arrival area	
CHO 100 Bowen Loop	
#200,	
Charlottesville,	
VA 22911	
DCA DCA Airport-	
Gravely Point	
Park before 9:00	
PM/After 9:00	
Pm: Resettlement	
Agency to provide	
drop-off location	
within the	
Washington	
Metropolitan	
area.	
ILG 99 Passmore Rd,	
Wilmington, DE	
19803	
LNS LNS Airport- Main	
Terminal	
MDT 1 Terminal Dr.	
Middletown, PA	
17057	
ORF 2200 Norview	
Ave, Norfolk, VA	
23518	



	PHF	900 Bland Blvd, Newport News, VA 23602				
	PHL	Philadelphia Airport American Airlines lower level				
	RIC	RIC Airport arrival area, lower level door2				
	ROA	Terminal, 5202 Aviation Dr NW, Roanoke, VA 24012				
	SHD	CWS IRP/Harrisonburg; Refugee Resettlement Program; 250 E. Elizabeth St., Suite 215; Harrisonburg, VA 22802				
	WGO	2273 Valley Avenue Winchester, WVA 22601				
	IOM IAD office staff	Shuttle IOM staff + refugees to IAD Airport and hotels vice versa				
	IOM staff and refugees	Local hospital and or medical centers within 25 miles and hotel vice versa				
IAH	DFW	DFW Airport, Terminal A				
	AUS	AUS Airport, Terminal A				
	SAT	SAT Airport, Terminal A				
	IOM staff and refugees	Local hospital and or medical centers with 25 miles to include				



		from IAH and hotel vice versa				
and	M staff d fugees	Inter-terminal airport shuttle (12hrs/ 5days a week)				
offi IAF	M IAH fice staff – H rminals	Shuttle IOM staff + refugees to IAH Airport and hotels vice versa				
and	M staff d fugees	Local hospital and or medical centers with 25 miles to include from IAH and hotel vice versa				

# **Table 4: Breakdown of Other Costs**

Description	Unit of Measure	Quantity	Unit Price	Total Amount
Other costs (specify )	trip			
	Day			
	Lump sum			



FORM L: PROPOSAL SECURITY

# **Proposal Security (Bank Guarantee)**

WHEREAS, [name of Bidder] (hereinafter called "the Bidder") has submitted its Bid dated [date] for [name and number of the solicitation process] (hereinafter called "the Bid").

KNOW ALL PEOPLE by these presents that We [name of Bank] of [name of country] having our registered office at [address] (hereinafter called "the Bank") are bound unto name of International Organization for Migration (IOM) (hereinafter called "IOM") in the sum of [amount] (the "Guaranteed Amount") for which payment well and truly to be made to IOM, the Bank binds itself, its successors, and assigns by these presents.

SEALED with the Common Seal of the said Bank this [day] day of [month], [year].

THE CONDITIONS of this obligation are:

- (1) If, after Bid opening, the Bidder withdraws or modifies its Bid during the period of Bid validity specified in the Bid; or
- (2) If the Bidder having been notified of the acceptance of its Bid by IOM, during the period of Bid validity:
  - (a) fails, delays, or refuses to execute the Contract in accordance with the solicitation documents, if required; or



- (b) fails, delays, or refuses to furnish to IOM the Performance Security, if applicable, in accordance with the solicitation documents or
- (c) does not accept the correction of the Bid Price pursuant to Instructions to Bidders in the solicitation document; or
- (d) fails to comply with any other conditions specified in the solicitation document, prior to signing the Contract,

we undertake to immediately pay to IOM the amount demanded by IOM, up to the Guaranteed Amount and without any deduction, counterclaim or set-off, upon receipt of its first written demand, without IOM having to substantiate its demand, provided that in its demand IOM will note that the amount claimed by it is due to the occurrence of one or any of the abovementioned conditions, specifying the occurred condition or conditions. We further undertake to indemnify IOM for any cost, loss or liability incurred by IOM as a result of our failure to comply with the terms of this Bid Security. The Parties acknowledge and agree that the Bank's obligations under this Bid Security shall be enforceable without the need to have recourse to any judicial or arbitral proceedings and without the need to proceed against or enforce any other rights or security or claim payment from any person before claiming under this Bid Security and its obligation to pay IOM shall be fulfilled by the Bank without any objection, opposition or recourse. The Bank and IOM acknowledge and agree that the terms and conditions of the Bid Security shall remain unchanged for the duration of the Bid Security validity period (as defined below).

This Bid Security will remain in force up to and including the date [insert the number of days as required according to the Solicitation Documents] after the date of the expiration of the Bid Validity ("Bid Security validity period"), as stated in the solicitation document as it may be extended by IOM, notice of which extension(s) to the Bank is hereby waived. The Bank hereby agrees and acknowledges that its obligations under this Bid Security shall remain valid and enforceable notwithstanding any extension of the Bid Security Validity Period. Any demand in respect of this Bid Security should reach the Bank not later than the above date.

Nothing in or relating to this Bid Security shall be deemed a waiver, express or implied, of any of the privileges and immunities of the International Organization for Migration as an intergovernmental organization.

DATE	SIGNATURE OF THE BANK	
NAME AND POSITION OF SI	IGNATORY	
WITNESS	SEAL	
[signature, name, and addr		-